# General Disclosure Statement For the Six Months Ended 30 June 2010

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# **General Disclosures**

### **Registered Bank**

The Hongkong and Shanghai Banking Corporation Limited, New Zealand Branch ("Branch") 1 Queen Street Auckland New Zealand

#### **Overseas Bank**

The principal office of The Hongkong and Shanghai Banking Corporation Limited ("HBAP") is: 1 Queen's Road Central Hong Kong SAR

HBAP was incorporated in Hong Kong in 1866 under the Laws of Hong Kong.

#### **Ultimate Holding Company**

The ultimate holding company of HBAP is: HSBC Holdings plc 8 Canada Square London E14 5HQ United Kingdom

#### Access to parental disclosures

The most recent publicly available financial statements disclosure made by the ultimate holding company in relation to capital adequacy requirement or risk management processes implemented by the ultimate holding company can be found at HSBC Holdings plc's website, www.hsbc.com.

#### Ranking of Local Creditors in a Winding-up

Under Section 265(1) (db) of the Companies Ordinance of the Hong Kong SAR which HBAP is subject to, in the event of a winding up of HBAP, there shall be paid in priority to all other unsecured debts the aggregate amount held on deposit, up to a maximum of HKD100,000, to each depositor and that this Section has no geographic limitation. Save as aforesaid, the Directors believe that no other material legislative or regulatory restrictions exist which subordinate the claims of any class of the Branch's unsecured creditors on the global assets of HBAP to those of any other class of unsecured creditors of HBAP, in a winding up of HBAP.

#### **Guarantee Arrangements for Overseas Bank**

No material obligations of the Overseas Bank are guaranteed.

### **Other Material Matters**

There are no material matters that, if disclosed, would adversely effect the decision of a person to subscribe for Debt Securities of which the Registered Bank is the issuer.

#### **Pending Proceedings and Arbitration**

HBAP is named in and is defending legal actions in various jurisdictions arising from its normal business.

#### Auditors

Registered Bank KPMG KPMG Centre 18 Viaduct Harbour Avenue Auckland New Zealand Overseas Bank KPMG 8th Floor Prince's Building 10 Chater Road Hong Kong SAR

# **Government Guarantee**

The Hongkong and Shanghai Banking Corporation Limited, New Zealand Branch ("the Registered Bank") has a government guarantee under the New Zealand retail deposit guarantee scheme.

Prior to 1 January 2010 the government guarantee was provided by means of a crown Deed of Guarantee (Registered Bank) executed on 7 November 2008. From 1 January 2010 the government guarantee was provided by means of a Crown Deed of Guarantee (Registered Bank) dated 16 December 2009 (together the "Deed of Guarantee"). The government guarantee expires on 12 October 2010.

The government guarantee guarantees the Registered Bank's obligations to pay money (whether present or future) to a *Creditor* under a *Debt Security* subject to a maximum liability cap of one million New Zealand dollars (\$1,000,000) to each *Creditor*. A *Related Party* of the Registered Bank or a *Financial Institution* are not covered by the government guarantee. The government's liability to non residents or *Specified Creditors* is limited to the aggregate *Indebtedness* owed to *those Specified Creditors* as at 12 October 2008 and allowing for growth in that *Indebtedness* of an additional 10% per annum. The government guarantee extends to payment obligations of the Registered Bank under *Debt Securities* held by:

- (a) the trustee of the HSBC Cash Fund on the terms and conditions of a Crown Deed of Nomination (Unit Trust) dated 6 May 2009 as amended by Deeds of Amendment of the Crown Deed of Nomination (Unit Trust) dated 20 November 2009 and 27 November 2009; and
- (b) the trustee of the HSBC Term Fund on the terms and conditions of a Crown Deed of Nomination (Unit Trust) dated 6 May 2009 as amended by Deeds of Amendment of the Crown Deed of Nomination (Unit Trust) dated 20 November 2009 and 27 November 2009,

each such trustee being a Nominated Beneficiary.

Terms in italics in this section are defined in the Deed of Guarantee.

Other conditions of eligibility for the government guarantee are contained in clause 2 of the Deed of Guarantee.

The above information concerning the Deed of Guarantee is intended as a summary only. A copy of the Deed of Guarantee and additional information about the retail deposit guarantee scheme, is available free of charge and at all reasonable times on the internet site maintained by, or on behalf of, the Treasury. The Treasury website can be accessed at: <u>http://www.treasury.govt.nz/economy/guarantee/retail/approved/t-z</u>.

The name and address for service of the government guarantor is: Secretary to the Treasury 1 The Terrace Wellington 6011 New Zealand

The most recent audited financial statements of the government are available from the Treasury website, <a href="http://www.treasury.govt.nz/government/financialstatements/">http://www.treasury.govt.nz/government/financialstatements/</a>

The New Zealand government has the following credit ratings in respect of its long term obligations which are payable in New Zealand dollars:

	Current Rating	Previous credit rating (if changed in the previous two years)
Moody's Investor Service Inc.	Aaa (stable outlook)	n/a
Standard & Poor's Corporation	AAA(stable outlook)	n/a
Fitch IBCA Inc	AAA(negative outlook)	AAA(stable outlook)

# Government Guarantee (continued)

#### **Rating scales are:**

Credit Ratings	Moody's (a)	S&P (b)	Fitch (b)
Highest quality/Extremely strong capacity to pay interest and principal	Aaa	AAA	AAA
High quality/Very strong	Aa	AA	AA
Upper medium grade/Strong	А	А	А
Medium grade (lowest investment grade)/Adequate	Baa	BBB	BBB
Predominantly speculative/Less near term vulnerability to default	Ba	BB	BB
Speculative, low grade/Great vulnerability	В	В	В
Poor to default/identifiable vulnerability	Caa	CCC	CCC
Highest speculations	Ca	CC	CC
Lowest quality, no interest	С	С	С
Defaulted on obligations		D	D

(a) Moody's - A numeric modifier is applied to each generic rating category from Aa to B, indicating that the counterparty is (1) in the higher end of its letter-rating category, (2) in mid-range, (3) in lower end.

(b) Standard & Poor's and Fitch – Ratings are modified by the addition of a plus (+) or minus (-) sign to show relative standing within the major rating categories.

On 25 August 2009 an extension to the New Zealand retail deposit guarantee scheme was announced ("new scheme"). The new scheme is effectively a new government guarantee and has different terms and conditions. The new scheme will commence on 12 October 2010 and end on 31 December 2011. Institutions covered by the current government guarantee are not automatically covered by the new scheme. Interests in collective investment schemes such as the HSBC Cash Fund and the HSBC Term Fund will not be covered by the new scheme. The Registered Bank must reapply if it wishes to have a guarantee under the new scheme. As at the date of signing this General Disclosure Statement, no such application has been made. Further details of the new scheme are available from the Treasury website: <a href="http://www.treasury.govt.nz/economy/guarantee/retail">http://www.treasury.govt.nz/economy/guarantee/retail</a>

#### New Zealand Chief Executive Officer/Responsible Person

The New Zealand Chief Executive Officer, David James Howard Griffiths, has been authorised in writing by each Director named below, in accordance with section 82 of the Reserve Bank of New Zealand Act 1989, to sign this General Disclosure Statement on the Directors' behalf. Accordingly, David James Howard Griffiths is a Responsible Person under the Registered Bank Disclosure Statement (Full & Half Year – Overseas Incorporated Registered Banks) Order 2008 (New Zealand).

#### **David James Howard Griffiths**

Chief Executive Officer New Zealand Branch. Joined the HSBC Group in 1976 and resides in New Zealand.

Communications addressed to the responsible person may be sent to: c/o The Hongkong and Shanghai Banking Corporation Limited, New Zealand Branch PO Box 5947 Wellesley Street Auckland New Zealand

#### Dealings with Responsible Person

No dealings with any responsible person or director, the immediate relative or professional associate of a responsible person or director, have been entered into by HBAP and the Banking Group other than those given in the ordinary course of business.

#### **Board of Directors of HBAP**

The Directors of the Overseas Bank at the time this General Disclosure Statement was signed are:

#### Michael Francis Geoghegan, CBE (Chairman)

Leaving Certificate of Commerce, Rathmines College, 1972; 'O' Levels, Douai Public School, Berks, 1970 Executive Director and Group Chief Executive, HSBC Holdings plc

# Board of Directors of HBAP (continued)

# Dr William Fung Kwok Lun, SBS, OBE (Non-Executive Deputy Chairman)

BSE, Princeton University, 1970 and MBA, Harvard Graduate School of Business, 1972 Honorary Doctorate of Business Administration, Hong Kong University of Science & Technology, 1999 Group Managing Director, Li & Fung Limited

#### Laura Cha May Lung, GBS (Non-Executive Deputy Chairman)

B.A., University of Wisconsin-Madison, 1972; Juris Doctor, University of Santa Clara Law School, 1982; and admitted to practice in the State of California and in Federal Courts, 1983 Company Director

### Peter Wong Tung Shun (Chief Executive)

Bachelor of Arts, Indiana University, 1974; Master of Business Administration, Indiana University, 1976 Master of Science, Indiana University, 1978 Executive Director, Hong Kong and Mainland China, The Hongkong and Shanghai Banking Corporation Ltd

#### Dr Raymond Ch'ien Kuo Fung, GBS, CBE

B.A., Rockford College, 1973; Master of Arts and Doctor of Philosophy (Economics), University of Pennsylvania, 1976 and 1978

Chairman, CDC Corporation and Chairman, China.com Inc.

### Alexander Andrew Flockhart, CBE

Degree in Law, Edinburgh University, 1973 Chairman, Personal and Commercial Banking and Insurance, HSBC Holdings plc

#### \* Stephen Keith Green

First Class Honours Degree in Politics, Philosophy & Economics, Exeter College, Oxford University, 1969; and Master of Science Degree in Political Science, Massachusetts Institute of Technology, 1975 Group Chairman, HSBC Holdings plc

#### \* Stuart Thomson Gulliver

Masters Degree in Jurisprudence, Worcester College, Oxford University, 1980 Chairman, Europe, Middle East and Global Businesses, HSBC Holdings plc

#### Margaret Leung Ko May Yee

Bachelor of Social Sciences, University of Hong Kong, 1975 Vice-Chairman and Chief Executive, Hang Seng Bank Limited

#### Victor Li Tzar Kuoi

B.Sc, and M.Sc., Stanford University, 1986 Managing Director and Deputy Chairman, Cheung Kong (Holdings) Limited

#### Dr Lo Ka Shui, GBS

B.Sc. (Hons) Biophysics, McGill University, 1970; M.D. Cornell University, 1974; Residency, American Board of Internal Medicine, University of Michigan, 1976; and Fellowship, American Board of Cardiology, University of Michigan, 1979 Chairman and Managing Director, Great Eagle Holdings Limited

#### \* Zia Mody

Master of Laws, Harvard University, 1979; Bachelor of Arts (Law), Cambridge University, 1978 Partner, AZB & Partners

#### **Christopher Dale Pratt**

M A Modern History, Oxford University, 1978 Chairman, John Swire & Sons (H.K.) Limited

### \*Andreas Sohmen-Pao

First Class Honors Degree in Oriental Studies, Oxford University, 1994; Master in Business Administration with distinction, Harvard University Graduate School of Business, 1997; Master of Arts, Oxford University, 2000 Chief Executive Officer, BW Maritime Pte Ltd

# Board of Directors of HBAP (continued)

#### Thomas Brian Stevenson, SBS

Bachelor of Laws, Glasgow University, Scotland, 1965; Master of Laws, University of Hong Kong, 2001; Member, Institute of Chartered Accountants of Scotland, 1968; Fellow, Hong Kong Institute of Certified Public Accountants; and Member, Certified Public Accountants of Singapore. Chartered Accountant

# Dr Patrick Wang Shui Chung

B.Sc. and M.Sc., in Electrical Engineering, Purdue University, Indiana USA, 1972. Honorary Doctorate of Engineering, Purdue University in Indiana, USA, 2004. Chairman and Chief Executive Officer, Johnson Electric Holdings Ltd

#### \*David Wei Zhe

Bachelor's Degree in International Business Management, Shanghai International Studies University, 1993. Corporate Finance Program, London Business School, 1998 Chief Executive Officer, Alibaba.com Limited

### Dr Rosanna Wong Yick-Ming, DBE

B.Soc.Sc, University of Hong Kong 1975; MSW, University of Toronto 1979; M.Sc. in Social Policy and Planning, London School of Economics and Political Science, University of London 1983; Diploma in Executive Management, Chinese University of Hong Kong 1985; M.A. and Doctor Degree in Sociology, University of California, Davis 1993 and 1997

Executive Director, The Hong Kong Federation of Youth Groups

### Marjorie Yang Mun Tak

B.Sc. in Mathematics, Massachusetts Institute of Technology, 1974; and Master of Business Administration, Harvard Business School, 1976 Chairman, Esquel Holdings Inc

### **Country of Residence**

With the exception of those denoted with an \*, all directors reside in Hong Kong. Stephen Keith Green and Stuart Thomson Gulliver reside in the United Kingdom, Zia Mody resides in India, Andreas Sohmen-Pao resides in Singapore and David Wei Zhe resides in Shanghai.

Communications addressed to the Directors may be sent to: c/o The Hongkong and Shanghai Banking Corporation Limited GPO Box 64 Hong Kong

#### Change in Board of Directors for HBAP

The composition of the Board of Directors has not changed since the publication of the General Disclosure Statement for the year ended 31 December 2009.

#### **Directors' Policy on Conflicts of Interests**

Regulation 99(h) of HBAP's Articles of Association states:

"The office of a director shall ipso facto be vacated if he or his firm or any partner therein or representative thereof acts (otherwise than with the consent of the Board) either directly or indirectly as a director, managing director, manager or partner of any corporation, company, partnership or body of persons other than a subsidiary of the Company (or of the holding company of the Company or any of its subsidiaries) carrying on business which competes with that carried on by the Company, such consent must be evidenced by writing signed by the Chairman pursuant to a resolution of the Board and may be at any time withdrawn by the Board without previous notice."

### **Directors' Interests in Contracts**

No contracts of significance to which HBAP, its ultimate holding company, its subsidiary companies or any fellow subsidiary company was a party to and in which a Director had a material interest existed at 30 June 2010 or at any time during the period.

# **Audit Committee**

The Branch does not have an Audit Committee. The Audit Committee of HBAP, comprising three independent Directors, meets regularly with the group's senior management and the external auditors to consider and review the group's financial statements, the nature and scope of audit reviews and the effectiveness of the systems of internal control and compliance. The members of the Audit Committee are Thomas Brian Stevenson (Chairman of the Committee), Dr Patrick Wang Shui Chung and Dr Lo Ka Shui.

### **Supplemental Disclosure**

Copies of the most recent publicly available financial statements which are included in the Financial Review, Directors' Report and Accounts of HBAP will be provided immediately at no charge at 1 Queen Street, Auckland and within five working days from our New Zealand branch network. No financial information, other than that included in the Financial Review, Directors' Report and Accounts of the HBAP Group, is publicly available for HBAP. A copy of the Deed of Government Guarantee will be provided at no charge at 1 Queen Street, Auckland and within five working days from our New Zealand branch network.

### **Credit Rating**

HBAP has the following long term debt ratings for non-HK\$ long-term senior unsecured obligations which are payable in New Zealand in New Zealand dollars:

	Current Rating	Previous credit rating (if changed in the previous two years)
Moody's Investor Service Inc.	Aa1 (stable outlook)	n/a
Standard & Poor's Corporation	AA (negative outlook)	n/a
Fitch IBCA Inc.	AA (stable outlook)	n/a

#### **Rating History of HBAP**

	Date of change	Previous credit rating
Moody's Investor Service Inc.	December 2007	Aa2
Standard & Poor's Corporation	July 2006	AA-
Fitch IBCA Inc.	June 2005	AA

#### Rating scales are:

Credit Ratings	Moody's	S&P	Fitch
	(a)	(b)	(b)
Highest quality/Extremely strong capacity to pay interest and principal	Aaa	AAA	AAA
	Aa	AA	AA
High quality/Very strong Upper medium grade/Strong	A	AAAA	AA A
Medium grade (lowest investment grade)/Adequate	Baa	BBB	BBB
Predominantly speculative/Less near term vulnerability to default	Ba	BB	BB
Speculative, low grade/Great vulnerability	B	B	B
Poor to default/identifiable vulnerability	Caa	CCC	CCC
Highest speculations	Ca	CC	CC
Lowest quality, no interest	C	C	C
Defaulted on obligations		D	D

(a) Moody's - A numeric modifier is applied to each generic rating category from Aa to B, indicating that the counterparty is (1) in the higher end of its letter-rating category, (2) in mid-range, (3) in lower end.

(b) Standard & Poor's and Fitch – Ratings are modified by the addition of a plus (+) or minus (-) sign to show relative standing within the major rating categories.

# **Conditions of Registration**

# The Hongkong and Shanghai Banking Corporation Limited New Zealand Branch Conditions of Registration as from 26 November 2007

The registration of the New Zealand Branch of The Hongkong and Shanghai Banking Corporation Limited ('the Registered Bank') is subject to the following conditions:

- 1. That the banking group does not conduct any non-financial activities that in aggregate are material relative to its total activities, where the term material is based on generally accepted accounting practice, as defined in the Financial Reporting Act 1993;
- 2. That the banking group's insurance business is not greater than 1% of its total consolidated assets. For the purposes of this condition:
  - (i) Insurance business means any business of the nature referred to in section 4 of the Insurance Companies (Ratings and Inspections) Act 1994 (including those to which the Act is disapplied by sections 4(1)(a) and (b) and 9 of that Act), or any business of the nature referred to in section 3(1) of the Life Insurance Act 1908;

(ii)In measuring the size of the banking group's insurance business:

- (a) where insurance business is conducted by any entity whose business predominantly consists of insurance business, the size of that insurance business shall be:
  - the total consolidated assets of the group headed by that entity;
  - or if the entity is a subsidiary of another entity whose business predominantly consists of insurance business, the total consolidated assets of the group headed by the latter entity;
- (b) otherwise, the size of each insurance business conducted by any entity within the banking group shall equal the total liabilities relating to that insurance business, plus the equity retained by the entity to meet the solvency or financial soundness needs of the insurance business;
- (c) the amounts measured in relation to parts (a) and (b) shall be summed and compared to the total consolidated assets of the banking group. All amounts in parts (a) and (b) shall relate to on balance sheet items only, and shall be determined in accordance with generally accepted accounting practice, as defined in the Financial Reporting Act 1993;
- (d) where products or assets of which an insurance business is comprised also contain a non-insurance component, the whole of such products or assets shall be considered part of the insurance business.
- 3. That the business of the Registered Bank does not constitute a predominant proportion of the business of The Hongkong and Shanghai Banking Corporation Limited.

# Conditions of Registration (continued)

- 4. That no appointment to the position of the New Zealand chief executive officer of the Registered Bank shall be made unless:
  - (i) the Reserve Bank has been supplied with a copy of the curriculum vitae of the proposed appointee; and
  - (ii)the Reserve Bank has advised that it has no objection to that appointment.
- 5. That The Hongkong and Shanghai Banking Corporation Limited complies with the requirements imposed on it by the Hong Kong Monetary Authority.
- 6. That The Hongkong and Shanghai Banking Corporation Limited complies with the following minimum capital adequacy requirements, as required by the Banking Ordinance of Hong Kong:
  - Tier one capital of The Hongkong and Shanghai Banking Corporation Limited is not less than 4 percent of risk weighted exposures; and
  - Capital of The Hongkong and Shanghai Banking Corporation Limited is not less than 8 percent of risk weighted exposures.
- 7. That liabilities of the Registered Bank in New Zealand, net of amounts due to related parties (including amounts due to a subsidiary or affiliate of the registered bank), do not exceed NZ\$15 billion.

For the purposes of these conditions of registration, the term "Banking Group" means the New Zealand operations of The Hongkong and Shanghai Banking Corporation Limited and all New Zealand incorporated subsidiaries of The Hongkong and Shanghai Banking Corporation Limited.

# SUMMARY OF FINANCIAL STATEMENTS FIVE YEAR COMPARISON

	Unaudited Six months to 30 June	nths Year ended 31 De			Six months Year ended 31 December		
	2010	2009	2008	2007	2006	2005	
Dollars in Thousands							
Summary of Financial Results							
Interest income	107,597	266,178	492,489	509,987	493,922	462,421	
Interest expense	(63,207)	(168,803)	(400,099)	(424,036)	(408,514)	(358,159)	
Net interest income	44,390	97,375	92,390	85,951	85,408	104,262	
Net trading income	6,619	13,896	12,730	10,223	6,951	(20,498)	
Other net operating income	20,922	25,104	25,292	20,489	18,742	21,945	
Operating income	71,931	136,375	130,412	116,663	111,101	105,709	
Operating expenses	(27,698)	(57,287)	(65,782)	(63,203)	(69,570)	(70,004)	
Operating profit before provisions							
and tax	44,233	79,088	64,630	53,460	41,531	35,705	
Provisions for loan impairment	(4,240)	(6,488)	(6,496)	292	1,742	337	
Operating profit before tax	39,993	72,600	58,134	53,752	43,273	36,042	
Income tax expense	(12,611)	(21,869)	(18,357)	(17,825)	(14,572)	(11,650)	
Profit after tax	27,382	50,731	39,777	35,927	28,701	24,392	
Head Office Account brought forward	24,607	19,777	17,475	28,701	19,402	12,091	
Prior period adjustment	-	-	-	-	-	(5,215)	
Head Office Account brought forward	·					<u> </u>	
restated	24,607	19,777	17,475	28,701	19,402	6,876	
NZ IFRS opening transition	,						
adjustments	-	-	-	-	-	(1,078)	
Retained profit repatriated	(24,607)	(45,901)	(37,475)	(47,153)	(19,402)	(10,788)	
Head Office Account carried							
forward	27,382	24,607	19,777	17,475	28,701	19,402	
Statement of Financial Position							
Individually impaired assets	45,008	43,900	33,066	14,867	11,295	13,299	
Provisions	(15,692)	(14,279)	(13,775)	(6,368)	(6,611)	(7,634)	
Net individually impaired assets	29,316	29,621	19,291	8,499	4,684	5,665	
Total performing assets	5,005,384	4,740,749	6,171,098	6,161,742	6,477,216	6,475,115	
Total assets	5,034,700	4,770,370	6,190,389	6,170,241	6,481,900	6,480,780	
Liabilities	5,007,416	4,743,689	6,169,688	6,146,511	6,450,428	6,460,114	
Equity	27,284	26,681	20,701	23,730	31,472	20,666	
Total liabilities and equity	5,034,700	4,770,370	6,190,389	6,170,241	6,481,900	6,480,780	

The amounts included in this summary have been taken from the audited financial statements of the Banking Group with the exception of the amounts for the six months ended 30 June 2010 which have been taken from unaudited financial statements.

# STATEMENT OF COMPREHENSIVE INCOME

# FOR THE SIX MONTHS ENDED 30 JUNE 2010

Dollars in Thousands	Note	Unaudited 6 months 30.06.10	Unaudited 6 months 30.06.09	Audited 12 months 31.12.09
Interest income	3	107,597	146,080	266,178
Interest expense	3	(63,207)	(96,181)	(168,803)
Net interest income		44,390	49,899	97,375
Net trading income	3	6,619	8,804	13,896
Other net operating income	3	20,922	11,673	25,104
Operating income		71,931	70,376	136,375
Operating expenses	4	(27,698)	(30,076)	(57,287)
Operating profit before provisions and tax	-	44,233	40,300	79,088
Provisions for loan impairment	13	(4,240)	(4,356)	(6,488)
Operating profit before tax	-	39,993	35,944	72,600
Income tax expense	5	(12,611)	(9,820)	(21,869)
Profit after tax	:	27,382	26,124	50,731
Other comprehensive income				
Cashflow hedges		(3,605)	(780)	299
Available-for-sale financial assets		233	(832)	629
Income tax expense on other comprehensive income		1,026	761	(316)
Other comprehensive income for the period		(2,346)	(851)	612
Total comprehensive income for the period	-	25,036	25,273	51,343

*The notes on pages 16 – 71 form part of and should be read in conjunction with these interim financial statements.* 

# STATEMENT OF CHANGES IN EQUITY FOR THE SIX MONTHS ENDED 30 JUNE 2010

Dollars in Thousands	Unaudited 6 months 30.06.10 Note	Unaudited 6 months 30.06.09	Audited 12 months 31.12.09
Head Office Account * At beginning of period Repatriation to Head Office Profit after tax At end of period	24,607 (24,607) 27,382 27,382	19,777 (19,777) 26,124 26,124	19,777 (45,901) 50,731 24,607
<i>Cashflow Hedging Reserve</i> At beginning of period Movement in the fair value of derivatives Amortisation of previously terminated swaps to profit or loss Tax on movements and transfers At end of period	1,076 (2,845) (760) <u>1,095</u> (1,434)	867 166 (946) 563 650	867 2,091 (1,792) (90) 1,076
Available for Sale Reserve At beginning of period Movement in the fair value of debt and equity securities Transfers to profit or loss on disposal of debt securities Tax on movements and transfers Transfers to profit or loss on disposal of equity securities At end of period	$ \begin{array}{r} (263) \\ 198 \\ 3 \\ (69) \\ 3 \\ 3 \\ (99) \end{array} $	(666) 154 (837) 198 (149) (1,300)	(666) 1,615 (837) (226) (149) (263)
<i>Other Reserve</i> At beginning of period Amortisation of share options granted Movement in respect of share-based payment arrangements At end of period	1,261 175 (1) 1,435	723 531 (132) 1,122	723 669 (131) 1,261
Equity at end of period Represented by:	27,284	26,596	26,681
Represented by: Profit after tax Other comprehensive income <b>Total comprehensive income for the period</b> Repatriation to Head Office Movement in other reserve Equity at beginning of period	27,382 (2,346) 25,036 (24,607) 174 26,681 27,284	26,124 (851) 25,273 (19,777) 399 20,701 26,596	$50,731 \\ \underline{612} \\ 51,343 \\ (45,901) \\ 538 \\ \underline{20,701} \\ 26,681 \\ \end{array}$

\* The Head Office account is interest free, repayable at the discretion of the Branch and subordinate to all other debts.

The notes on pages 16 - 71 form part of and should be read in conjunction with these interim financial statements. Refer to the accounting policies for a description of the nature and purpose of each reserve.

# STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2010

Dollars in Thousands	Note	Unaudited 30.06.10	Unaudited 30.06.09	Audited 31.12.09
ASSETS				
Cash and demand balances with central banks		695,296	516,790	546,403
Advances to banks	6	650	3,011	1,946
Debt and equity securities	7	538,743	667,471	538,965
Derivative financial instruments	8	162,169	158,543	165,377
Advances to customers	9	3,233,139	3,716,536	3,307,337
Amounts due from related parties	19	360,475	151,982	169,268
Other assets	10	17,911	16,128	15,410
Deferred taxation	5	4,639	3,684	3,426
Intangible assets	11	19,747	20,595	20,171
Fixed assets	12	1,931	2,494	2,067
Total Assets	_	5,034,700	5,257,234	4,770,370
LIABILITIES				
Deposits by banks	14	171,560	61,601	62,496
Derivative financial instruments	15	168,863	153,408	166,627
Customer deposits	16	2,737,938	2,922,685	2,850,555
Debt securities	17	770,870	1,094,388	778,538
Amounts due to related parties	19	1,125,670	961,825	841,835
Other liabilities	18	30,795	32,024	35,062
Current taxation	_	1,720	4,707	8,576
Total Liabilities	=	5,007,416	5,230,638	4,743,689
Net Assets	_	27,284	26,596	26,681
EOUTY	-			
EQUITY		27 292	26 124	24 607
Head Office Account		27,382	26,124 650	24,607
Cashflow Hedging Reserve Available for Sale Reserve		(1,434)		1,076
Other Reserve		(99) 1,435	(1,300) 1,122	(263) 1,261
	_	/		
Total Equity		27,284	26,596	26,681

The notes on pages 16 - 71 form part of and should be read in conjunction with these interim financial statements.

# STATEMENT OF CASH FLOWS FOR THE SIX MONTHS ENDED 30 JUNE 2010

	Unaudited 6 months 30.06.10	Unaudited 6 months 30.06.09	Audited 12 months 31.12.09
Dollars in Thousands			
Cash flows from / (to) operating activities Interest received Fees and commissions Realised trading gain / (loss) Interest paid Operating expenses Taxation paid Net cash flows from / (to) operating activities before changes in	104,828 20,842 20,871 (67,969) (30,632) (19,654) 28,286	160,845 10,495 (28,462) (111,111) (37,296) (12,002) (17,531)	277,732 23,820 (45,444) (181,112) (59,096) (21,001) (5,101)
operating assets and liabilities Changes in operating assets and liabilities arising from cash flow movements			
Cash was provided net from/applied net (to): Debt securities purchased	420	143,739	274,534
Advances to customers Advances to banks	64,279 -	354,505 40,000	742,821 40,000
Amounts due from related parties Other assets	(188,364) (1,314)	192,708 4,781	168,329 4,250
Other liabilities Debt securities issued	1,089 (7,668)	(6,445) (383,308)	(6,469) (699,158)
Deposits by banks Customer deposits	(2) (62,599)	(9,466) (115,126)	(11,362) (247,156)
Net change in operating assets and liabilities	(194,159)	221,388	265,789
Net cash flows from operating activities	(165,873)	203,857	260,688
Cash flows from / (to) investing activities			
Proceeds from sale of fixed assets Purchase of fixed assets	3 (293)	1 (467)	4 (581)
Net cash flows from / (to) investing activities	(290)	(466)	(577)
Cash flows from / (to) financing activities Debt securities issued		(103,100)	(103,100)
Amounts due to related parties	285,877	15,687	(130,563)
Repatriation to head office	(24,607)	(19,777)	(45,901)
Net cash flows from / (to) financing activities	261,270	(107,190)	(279,564)
Net increase / (decrease) in cash and cash equivalents Effect of exchange rate fluctuations on cash held	95,107 (12,298)	96,201 30,493	(19,453) 60,147
Cash and cash equivalents at beginning of period	(620,619)	(661,313)	(661,313)
Cash and cash equivalents at end of period	(537,810)	(534,619)	(620,619)

The notes on pages 16 - 71 form part of and should be read in conjunction with these interim financial statements

# STATEMENT OF CASH FLOWS (continued) FOR THE SIX MONTHS ENDED 30 JUNE 2010

Dollars in Thousands	Unaudited 6 months 30.06.10	Unaudited 6 months 30.06.09	Audited 12 months 31.12.09
Analysis of cash and cash equivalents			
Cash and demand balances with central banks	695,296	516,790	546,403
Advances to banks – demand	650	3,011	1,946
Advances to customers – demand	116,047	145,913	123,423
Balance due from related parties – demand	16,791	20,809	13,833
Balance due to related parties – demand	(58,081)	(34,368)	(56,759)
Deposits by banks – demand	(160,914)	(49,057)	(51,848)
Deposits by customers - demand	(1,147,599)	(1,137,717)	(1,197,617)
	(537,810)	(534,619)	(620,619)
Reconciliation of operating profit to net cash flows from operating activities			
Profit after tax	27,382	26,124	50,731
Adjustments to reconcile profit after tax to net cash flow from			
operating activities:			
Change in interest accruals and deferred income	(7,531)	(1,003)	(755)
Change in mark to market accruals	14,137	(37,458)	(59,648)
Depreciation	427	532	1,035
Amortisation of intangible asset	424	424	848
Amortisation of swaps and hedges	-	838	-
Change in deferred income and accrued expense	(3,958)	(8,576) 399	(4,397)
Amortisation of share options granted Impairment charge / (release) on loans and advances	174 4,240	4,356	669 6,488
(Gain) / loss on disposal of debt securities	4,240	(837)	(837)
(Gain) / loss on disposal of available-for-sale equity securities	35	(149)	(149)
(Gain) / loss on vesting of Achievement Shares	-	(14))	10
(Gain) / loss on disposal of fixed assets	(1)	- 1	36
Current / deferred taxation	(7,043)	(2,182)	868
Adjust operating cash flows not included in profit after tax:	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(2,102)	000
Net change in operating assets and liabilities	(194,159)	221,388	265,789
Net cash flows from operating activities	(165,873)	203,857	260,688

The notes on pages 16 – 71 form part of and should be read in conjunction with these interim financial statements

# 1. Statement of Accounting Policies

**GENERAL ACCOUNTING POLICIES** 

# **Reporting Entity**

These interim financial statements are for the New Zealand operations of The Hongkong and Shanghai Banking Corporation Limited ("HBAP") and all New Zealand incorporated subsidiaries of HBAP and controlled special purpose entities, which together represent the "Banking Group".

The following entities have been considered for aggregation to form the Banking Group:

#### The Hongkong and Shanghai Banking Corporation Limited, New Zealand Branch ("Branch")

#### HSBC Nominees (New Zealand) Limited

This entity is the Branch's nominee company which provides custodian services. HSBC Nominees (New Zealand) Limited is wholly owned by HBAP. Income and expenses of the custodian services business are included in the Branch's financial statements.

#### HSBC Investments New Zealand Limited

This entity provides fund management services to customers and commenced trading operations in June 2008. HSBC Investments New Zealand Limited is wholly owned by HSBC Asia Pacific Holdings (UK) Limited which is wholly owned by HBAP.

Due to the immaterial nature of the investments and results of both HSBC Nominees (New Zealand) Limited and HSBC Investments New Zealand Limited for the six months ended 30 June 2010, management has decided to exclude both subsidiaries from the financial statements of the Banking Group. The companies are both incorporated in New Zealand.

### HSBC Cash Fund

The HSBC Cash Fund is a unit trust set up in June 2008 following the introduction by the New Zealand Inland Revenue of the Portfolio Investment Entity ("PIE") regime. The HSBC Cash Fund is managed by HSBC Investments New Zealand Limited with an independent trustee (New Zealand Guardian Trust) responsible for ensuring that the HSBC Cash Fund is administered in accordance with the trust deed. All funds received into the HSBC Cash Fund are placed with the Branch and have been included in the Branch financial results as Customer Deposits.

### HSBC Term Fund

The HSBC Term Fund is a unit trust first set up in April 2009, following the introduction by the New Zealand Inland Revenue of the Portfolio Investment Entity ("PIE") regime. The HSBC Term Fund is managed by HSBC Investments New Zealand Limited with an independent trustee (New Zealand Guardian Trust) responsible for ensuring that the HSBC Term Fund is administered in accordance with the trust deed. All funds received into the HSBC Term Fund are placed with the Branch and have been included in the Branch financial results as Customer Deposits.

#### **Non-Banking Group Entities**

The following New Zealand incorporated entities do not form part of the Banking Group as defined in the Conditions of Registration. They are ultimately wholly owned by HSBC Holdings plc and HBAP is not their parent entity.

HSBC International Trustee (New Zealand) Limited and HSBC International Trustee Limited, New Zealand Branch provide trustee services to an international client base. HSBC International Trustee (New Zealand) Limited is a wholly owned subsidiary of Bermuda Asia Pacific Holdings Limited, incorporated in the Cook Islands. HSBC International Trustee Limited is a body corporate incorporated in British Virgin Islands.

# **Non-controlled Special Purpose Entities**

The following New Zealand incorporated entities do not form part of the Banking Group as defined in the Conditions of Registration. The Banking Group does not control the Special Purpose Entities.

# HSBC Global Unit Trusts

The HSBC Global Unit Trusts were set up in August 2009 to support the local launch of HSBC Global Investment Funds under the Portfolio Investment Entity ("PIE") structure and branded locally as HSBC Investments New Zealand Limited Global Unit Trusts.

# 1. Statement of Accounting Policies (continued)

#### Non-controlled Special Purpose Entities (continued)

The HSBC Global Unit Trusts are managed by HSBC Investments New Zealand Limited with an independent trustee (New Zealand Guardian Trust) responsible for ensuring that the HSBC Global Unit Trusts funds are administered in accordance with the trust deed. Funds received into the HSBC Global Unit Trusts are primarily invested in shares of a sub-fund HSBC Global Investment Funds, an investment company incorporated in the Grand Duchy of Luxembourg. HSBC Investment Funds (Luxembourg) S.A., the manager of the Sub-funds is part of HSBC Global Asset Management. There are currently four funds offered; HSBC China Fund, HSBC BRIC Fund, HSBC India Fund and HSBC Asia ex Japan Fund.

#### HSBC World Selection Funds

The HSBC World Selection Funds were established on 18 January 2010 to support the local launch of HSBC Portfolios under the Portfolio Investment Entity ("PIE") structure.

The HSBC World Selection Funds are managed by HSBC Investments New Zealand Limited with an independent trustee (New Zealand Guardian Trust) responsible for ensuring that the HSBC World Selection Funds are administered in accordance with the HSBC Investments New Zealand Master Unit Trust Deed. Funds received into the HSBC World Selection Funds are invested primarily in shares of a sub-fund of HSBC Portfolios, an investment company incorporated in the Grand Duchy of Luxembourg. HSBC Investment Funds (Luxembourg) S.A. is the manager of the HSBC Portfolios and HSBC Global Asset Management (UK) Limited is the investment adviser. Both the manager and investment adviser are part of HSBC Global Asset Management. There are currently three funds; HSBC World Selection – Foundation Fund, HSBC World Selection – Frontier Fund, and HSBC World Selection – Horizon Fund.

#### **Basis of consolidation**

As the Branch and Banking Group's financial performance and position are the same in all material respects, a single set of Banking Group numbers is presented.

#### Special purpose entities

The Banking Group has established special purpose entities ('SPEs'), the HSBC Cash Fund, the HSBC Term Funds, the HSBC Global Unit Trusts and the HSBC World Selection Funds.

The Banking Group does not have any direct or indirect unit holding in these entities. An SPE is consolidated if, based on an evaluation of the substance of its relationship with the Banking Group and the SPE's risks and rewards, the Banking Group concludes that it controls the SPE. The SPEs controlled by the Banking Group are established under terms that impose strict limitations on the decision making powers of the SPEs' management and operates in a predetermined way such that virtually all rights, obligations and aspects of their activities are controlled through these terms.

#### Transaction eliminated on consolidation

Intra-group balances are eliminated in preparing the Banking Group financial statements.

#### **Basis of Reporting**

These interim financial statements are prepared and presented in accordance with the Financial Reporting Act 1993, the Registered Bank Disclosure Statement (Full & Half Year – Overseas Incorporated Registered Banks) Order 2008, the Reserve Bank of New Zealand Act 1989, and all applicable financial reporting standards and other generally accepted accounting practices in New Zealand.

#### **Measurement Base**

These interim financial statements are based on the general principles of historical cost accounting, as modified by the revaluation of certain assets and liabilities. The going concern concept of accounting has been adopted. All amounts are expressed in New Zealand currency, the presentation currency, and all references to "\$" is to New Zealand dollars unless otherwise stated.

# 1. Statement of Accounting Policies (continued)

#### **Particular Accounting Policies**

These interim financial statements have been prepared in accordance with NZGAAP. They comply with New Zealand Equivalents to International Financial Reporting Standards ("NZ IFRS") as appropriate for profit oriented entities.

The New Zealand Institute of Chartered Accountants has released the following standards and amendments which are not yet effective but will be relevant to the Banking Group. These standards and amendments have not been adopted early and are excluded from application to these financial statements.

• NZ IFRS 9 Financial instruments: Recognition (approved November 2009)

NZ IFRS 9 'Financial Instruments' introduces new requirements for the classification and measurement of financial assets. The standard is effective for annual accounting periods beginning on or after 1 January 2013 with early adoption permitted. NZ IFRS 9 is required to be applied retrospectively. If the standard is adopted prior to 1 January 2012, an entity will be exempt from the requirement to restate prior period comparative information. The Banking Group will adopt the standard in line with HBAP's adoption of IFRS 9. IFRS 9 is subject to EU endorsement, the timing of which is uncertain. Accordingly, management are unable to provide a date by which it plans to apply NZ IFRS 9.

The main changes to the requirements of NZ IAS 39 are summarised below.

- All financial assets that are currently in the scope of NZ IAS 39 will be classified as either amortised cost or fair value. The available-for-sale and held-to-maturity categories will no longer exist.
- Classification is based on an entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. Reclassifications between the two categories are prohibited unless there is a change in the entity's business model.
- A financial asset is measured at amortised cost if two criteria are met: i) the objective of the business model is to hold the financial asset for the collection of the contractual cash flows; and ii) the contractual cash flows of the instrument are solely payments of principal and interest on the principal outstanding. All other financial assets are measured at fair value. Movements in the fair value of financial assets classified at fair value are recognised in profit or loss, except for equity investments where an entity takes the option to designate an equity instrument that is not held for trading at fair value are recognised in other comprehensive income. If this option is taken, all subsequent changes in fair value are recognised in other comprehensive income with no recycling of gains or losses to the profit or loss statement. Dividend income would continue to be recognised in the profit or loss statement.
- An entity is only permitted to designate a financial asset otherwise meeting the amortised cost criteria at fair value through the profit and loss if doing so significantly reduces or eliminates an accounting mistmatch. This designation is made on initial recognition and is irrevocable.
- Financial instruments which contain embedded derivatives are to be classified in their entirety either at fair value or amortised cost depending on whether the contracts as a whole meet the relevant criteria under NZ IFRS 9.

IFRS 9 is the first instalment in the IASB's planned phased replacement of IAS 39 with a less complex and improved standard for financial instruments. The next steps in the IASB's project will address the classification and measurement requirements for financial liabilities, the impairment of financial assets measured at amortised cost and hedge accounting. The IASB has indicated that it aims to finalise the replacement of IAS 39 by the end of 2010. In addition, the IASB is working with the US Financial Accounting Standards Board to reduce inconsistencies between US GAAP and IFRS in accounting for financial instruments. The impact of IFRS 9, and consequently NZ IFRS 9, may change as a consequence of further developments resulting from the IASB's financial instruments project. As a result, it is impracticable to quantify the impact of NZ IFRS 9 as at the date of publication of these interim financial statements.

### 1. Statement of Accounting Policies (continued)

### Particular Accounting Policies (continued)

• NZ IFRS 7 Amendment to Financial instruments: Disclosures (approved July 2010)

This amendment is effective for annual accounting periods beginning on or after 1 January 2011. The amendment adds an explicit statement that qualitative disclosures should be made in the context of quantitative disclosures to better enable users to evaluate an entity's exposure to risks arising from financial instruments. The application of the revised standard is not expected to have an impact on the Banking Group's financial results.

• NZ IAS 1 Amendment to Presentation of Financial Statements (approved July 2010)

This amendment is effective for annual accounting periods beginning on or after 1 January 2011. The amendments clarify that disaggregation of changes in each component of equity arising from transactions recognised in other comprehensive income are also required to be presented, but may be presented either in the statement of changes in equity or in the notes. The application of the revised standard is not expected to have an impact on the Banking Group's financial results as the revision is only concerned with the presentation of the primary statements and notes.

### **Comparative Figures**

There have been no changes to comparative figures.

### **Changes in Accounting Policies**

The accounting policies have not changed and are the same as those applied by the Banking Group in the General Disclosure Statement for the year ended 31 December 2009.

#### PRINCIPAL ACCOUNTING POLICIES

The preparation of financial information requires the use of estimates and assumptions about future conditions. Use of available information and application of judgement are inherent in the formation of estimates. Actual results in the future may differ from those reported. In this connection, management believes that the critical accounting policies where management judgement is necessarily applied are those in relation to provisions for impairment on loans and advances, impairment of goodwill and the valuation of financial instruments.

In the opinion of management, all normal and recurring adjustments considered necessary for a fair presentation of the Branch's net income, financial position and cash flows have been made.

#### **Acceptances & Endorsements**

Acceptances and endorsements of bills of exchange are financial instruments used to facilitate trade settlements on behalf of clients. The bank is effectively providing a payment guarantee to a third party.

Acceptances and endorsements of bills of exchange are recognized in the Statement of Financial Position as both assets and liabilities. Both asset and liability are recorded at face value since settlement is within 6 months.

There is no asset impairment test required since clients are required to hold sufficient cash funds to support the underlying transaction.

# 1. Statement of Accounting Policies (continued)

#### Acquisitions or Disposals of Business Combinations

All business combinations are accounted for by applying the purchase method.

When an entity becomes or ceases to be part of the Banking Group during the period the results of the entity are included in the results from the date that control or significant influence commenced or until the date that control or significant influence ceased. When an entity is acquired all identifiable assets and liabilities are recognised at their fair value at acquisition date. The fair value does not take into consideration any future intentions of the Branch. Where an entity that is part of the Branch is disposed of, the gain or loss recognised in profit or loss is calculated as the difference between the sale price and the carrying amount of the entity.

### Advances to Banks, Customers & Related Parties

Advances to banks, customers, and related parties include loans and advances originated by the Branch, which are not intended to be sold in the short term and have not been classified either as held for trading or designated at fair value. Loans and advances are recognised when cash is advanced to borrowers. They are initially recorded at fair value plus any directly attributable transaction costs and are subsequently measured at amortised cost using the effective interest method, less impairment losses.

### **Asset Impairment**

Provisions for impaired financial assets are made when objective evidence of impairment exists and on a consistent basis. Objective evidence that financial assets are impaired can include default or delinquency by a borrower, restructuring of a loan or advance by the Branch on terms that the Branch would not otherwise consider, indication that the borrower or issuer will enter bankruptcy, the disappearance of an active market for a security, or other observable data relating to a group of assets such as adverse changes in the payment status of borrowers or issuers in the group, or economic conditions that correlate with defaults in the group.

Impairment provisions represent the quantification of incurred losses from homogeneous portfolios of assets and individually identified accounts. Impairment provisions are deducted from loans and advances in the Statement of Financial Position. There are two basic methods of calculating impairment losses, those calculated on individual loans and those losses assessed on a collective basis. Losses expected as a result of future events, no matter how likely, are not recognised.

#### Individually assessed accounts

Specific impairment provisions on individually assessed accounts are determined by an evaluation of the discounted future cash flows on a case-by-case basis. This procedure is applied to all accounts that are not subject to a portfolio-based approach. In estimating future cash flows on individually assessed accounts, the following factors are considered:

- The Branch's exposure to the customer (including contingent liabilities);
- The likely dividend available on liquidation or bankruptcy;
- The viability of the customer's business model and the capability of management to trade successfully out of financial difficulties and generate sufficient cash flow to service their debt obligations;
- The extent of other creditors' commitments ranking ahead of, or pari passu with, the Branch and the likelihood of other creditors continuing to support the company;
- The complexity of determining the aggregate amount and ranking of all creditor claims and the extent to which legal and insurance uncertainties are evident;
- The amount and timing of expected receipts and recoveries;
- The realisable value of security (or other credit mitigants) and likelihood of successful repossession;
- The likely deduction of any costs involved in recovery of amounts outstanding; and
- The ability of the borrower to obtain the relevant foreign currency if loans are not in local currency.

Releases on individually calculated specific provisions are recognised whenever the Branch has reasonable evidence that the established estimate of loss has been reduced.

# 1. Statement of Accounting Policies (continued)

#### Asset Impairment (continued)

Impairment loss is calculated by comparing the present value of the expected future cash flows, discounted at the original effective interest rate of the loan, with its current carrying value and the amount of any loss is charged in profit or loss. The carrying amount of impaired loans is reduced through the use of a specific provision account.

#### Collectively assessed loans and advances

For the calculation of impairment on a portfolio basis, loans and advances are grouped on the basis of similar credit risk characteristics. *Collectively assessed loans and advances (continued)* 

Future expected cash flows are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group, adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. Estimates of changes in future expected cash flows reflect and are directionally consistent with changes in related observable data from period to period. The methodologies and assumptions used for estimating future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

#### Write-offs of loans and advances

Loans and advances (and the related impairment provisions) are normally written off, either partially or in full, when there is no realistic prospect of recovery of these amounts and when the proceeds from the realisation of security have been received.

#### Reversals of impairment

If, in a subsequent period, the amount of an impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed to the extent it is now excessive by reducing the provision account. The amount of any reversal is recognised in profit or loss.

#### Past due assets/90 days past due assets

Past due assets are defined as assets where a counterparty has failed to make a payment when contractually due. They are still accruing interest but are in the process of collection and are well-secured by collateral of realisable value equal to or greater than the asset. 90 days past due assets are assets that have been in this state for 90 days or more.

#### Restructured Loans

Restructured assets include facilities for which the original terms have been changed to grant the counterparty a concession that would not otherwise have been available, due to the counterparty's difficulties in complying with the original terms. The revised terms of the facility are not comparable with the terms of new facilities with comparable risk. The yield on the asset following the restructuring is equal to, or greater than, the average cost of funds, or a loss is not otherwise expected to be incurred.

#### Renegotiated Loans

Loans with renegotiated terms are loans that have been restructured due to deterioration in the borrower's financial position and where the Group has made concessions that it would not otherwise consider. Once the loan is restructured, it remains in this category independent of satisfactory performance after restructuring. Renegotiated loans do not include loans which are past due or impaired.

#### Assets & Liabilities – Derecognition

Financial assets are derecognised when the rights to receive cash flows from the investments have expired or where the Branch has transferred substantially all the risks and rewards of ownership. Financial liabilities are derecognised when they are extinguished, i.e. when the obligation is discharged or cancelled.

# 1. Statement of Accounting Policies (continued)

### **Debt & Equity Securities**

Treasury bills, debt securities and equity shares intended to be held on a continuing basis are classified as available-forsale securities and are measured at fair value. Available-for-sale securities are initially measured at fair value plus direct and incremental transaction costs on the trade date, the date on which the Banking Group commits to purchase or sell the asset. They are subsequently remeasured at fair value. Changes in fair value are recognised in equity, through other comprehensive income, until the securities are either sold or impaired.

On the sale of available-for-sale securities, cumulative gains or losses held within equity are recognised through profit or loss in 'Other net operating income'. Interest income is recognised on such securities using the effective interest rate method, calculated over the asset's expected life. Where dated debt securities have been purchased at a premium or discount, these premiums and discounts are recognised as an adjustment to the effective interest rate.

An assessment is made at each balance sheet date as to whether there is any objective evidence of impairment, being circumstances where an adverse impact on estimated future cash flows of the financial asset or group of assets can be reliably estimated.

If an available-for-sale financial asset is determined to be impaired, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss – is removed from equity and recognised in profit or loss.

If, in a subsequent period, the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through profit or loss.

Debt securities in issue are initially measured at fair value, which is the consideration received, net of directly attributable transaction costs incurred. Subsequent measurement is at amortised cost, using the effective interest rate method to amortise the difference between proceeds net of directly attributable transaction costs and the redemption amount over the expected life of the debt, unless the securities are designated at fair value.

#### **Deposits by Banks, Customers & Related Parties**

Deposits by banks, customers, and related parties are recognised when the Branch enters into the contractual provisions of the arrangements with counterparties, which is generally on trade date, and initially measured at fair value, which is normally the consideration net of directly attributable transaction costs incurred. Subsequent measurement is at amortised cost, using the effective interest rate method to amortise the difference between proceeds net of directly attributable transaction costs and the redemption amount over the expected life of the deposit.

#### **Derivative Financial Instruments**

Derivatives are bilateral contracts or payment exchange agreements whose value derives from the value of an underlying asset, reference rate or index. Derivative financial instruments include foreign exchange and interest rate forwards, forward purchase and sale agreements, futures, options, interest rate and currency swaps.

Derivatives are initially recognised at fair value from the date a derivative contract is entered into and subsequently remeasured at their fair value. Fair values are obtained from quoted market prices in active markets, including recent market transactions, and valuation techniques. Changes in the fair value, together with related interest income and expense, are recognised immediately in profit or loss as 'Net trading income'

Valuation techniques include discounted cash flow models and option pricing models as appropriate. All derivatives are classified as assets when their fair value is positive and as liabilities when their fair value is negative.

In the normal course of business, the fair value of a derivative at initial recognition is considered to be the transaction price (i.e. the fair value of the consideration given or received). However, in certain circumstances the fair value of an instrument will be evidenced by comparison with other observable current market transactions in the same instrument (i.e. without modification or repackaging) or based on a valuation technique whose variables include only data from observable markets. When such evidence exists, the Branch recognises trading profits on inception of the derivative.

# 1. Statement of Accounting Policies (continued)

#### **Derivative Financial Instruments** (continued)

If observable market data is not available, the initial increase in fair value indicated by the valuation model, but based on unobservable inputs, is not recognised immediately in profit or loss but is recognised over the life of the transaction on an appropriate basis, or recognised in profit or loss when the inputs become observable, or when the transaction matures or is closed out.

Certain derivatives embedded in other financial instruments, such as the conversion option in a convertible bond, are treated as separate derivatives when their economic characteristics and risks are not closely related to those of the host contract and the host contract is not carried at fair value through profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognised in profit or loss.

#### **Derivative Financial Instruments – Hedge Accounting**

The method of recognising the resulting fair value gain or loss depends on whether the derivative is held for trading, or designated as a hedging instrument, and if so, the nature of the item being hedged. All gains and losses from changes in the fair value of derivatives held for trading are recognised in profit or loss. Where derivatives are designated as hedges, the Branch classifies them as either:

- hedges of the fair value of recognised assets or liabilities or firm commitments (fair value hedge); or
- hedges of highly probable future cash flows attributable to a recognised asset or liability, or a forecasted transaction (cash flow hedge).

It is the Branch's policy to document, at the inception of the transaction, the relationship between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions. Such policies also require documentation of the assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items. Interest on designated qualifying hedges is included in "net interest income".

#### (i) Fair value hedge

Fair value hedges in place principally consisted of interest rate swaps that are used to protect against changes in the fair value of fixed-rate long-term financial instruments due to movements in market interest rates.

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in profit or loss, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk.

If the hedge no longer meets the criteria for hedge accounting, the adjustment to the carrying amount of a hedged item for which the effective interest rate method is used shall be amortised to profit or loss over the period to maturity. The adjustment to the carrying amount of a hedged available-for-sale equity security remains in equity until the disposal of the equity security.

In the past, the New Zealand operations had Fair value hedge transactions; however there was none as of the date of these interim financial statements.

#### (ii) Cash flow hedge

Cash flow hedges in place mainly represent hedges via interest rate swaps of interest rate risk associated with certificates of deposit and medium term notes issued. Cash flow hedges may also be used to manage the interest rate risk associated with assets such as certificates of deposit purchased.

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in equity and other comprehensive income. The gain or loss relating to the ineffective portion is recognised immediately in profit or loss.

# 1. Statement of Accounting Policies (continued)

#### **Derivative Financial Instruments – Hedge Accounting** (continued)

#### (ii) Cash flow hedge (continued)

Amounts accumulated in equity are recycled to profit or loss in the periods in which the hedged item will affect profit or loss (for example, when the forecast sale that is hedged takes place). However, when the forecast transaction that is hedged results in the recognition of a non-financial asset or a liability, the gains and losses previously recognised in equity are transferred from equity and included in the initial measurement of the cost of the asset or liability.

When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in profit or loss. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to profit or loss.

#### (iii) Derivatives that do not qualify for hedge accounting

Certain derivative instruments, used for risk management purposes, do not qualify for hedge accounting. Changes in the fair value of any derivative instrument that does not qualify for hedge accounting, together with related interest income and expense, are recognised immediately in profit or loss as 'Other net operating income'.

#### (iv) Hedge effectiveness testing

To qualify for hedge accounting, IAS 39 requires that at the inception of the hedge and throughout its life, each hedge must be expected to be highly effective (prospective effectiveness). Actual effectiveness (retrospective effectiveness) must also be demonstrated on an on-going basis.

The documentation of each hedging relationship sets out how the effectiveness of the hedge is assessed. The method the Branch adopts for assessing hedge effectiveness will depend on its risk management strategy.

For fair value hedge relationships, the Branch uses the cumulative dollar offset method or regression analysis as effectiveness testing methodologies. For cash flow hedge relationships, the Branch uses the change in variable cash flow method or the cumulative dollar offset method using the hypothetical derivative approach.

For prospective effectiveness, the hedging instrument must be expected to be highly effective in achieving offsetting changes in fair value or cash flows attributable to the hedged risk during the period for which the hedge is designated. For actual effectiveness, the changes in the fair value or cash flows must offset each other in the range of 80%-125% for the hedge to be deemed effective.

#### **Employee Benefits**

#### Defined contribution plans

Obligations for contributions to defined contribution pension plans are recognised as an expense in profit or loss as incurred.

#### Equity compensation plans

Inducements awarded to an employee to join the Branch that are available to the employee immediately, with no vesting period attached to the award are expensed immediately. When an inducement is awarded to an employee on commencement of employment with the Branch, and the employee must complete a specified period of service before this vests, the expense is spread over the period to vesting.

### 1. Statement of Accounting Policies (continued)

#### **Employee Benefits** (continued)

#### Share options

The compensation expense to be spread over the vesting period is determined by reference to the fair value of the options on grant date, and the impact of any non-market vesting conditions such as option lapses. Guaranteed share options awarded in respect of service in the past, where an employee must complete a specified period of service until entitled to the award, are spread over the period of services rendered to the vesting date. Discretionary share options awarded in respect of service in the past are expensed over the vesting period which, in this case, is the period from the date the share option is announced until the award vests.

#### Other Reserve

The other reserve comprises the share-based payment reserve accounts. These accounts are used to record the corresponding amount relating to share options granted to employees of the group directly by HSBC Holdings plc.

### **Financial Instruments Designated at Fair Value**

A financial instrument, other than one held for trading, is classified in this category if it meets the criteria set out below, and is so designated by management:

- eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise from measuring financial assets or financial liabilities or recognising the gains and losses on them on different bases; or
- applies to a group of financial assets, financial liabilities or both that is managed and its performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy, and where information about that group of financial instruments is provided internally on that basis to key management personnel; or
- relates to financial instruments containing one or more embedded derivatives that significantly modify the cash flows resulting from those financial instruments.

The liabilities being designated as at fair value through profit and loss are based on the accounting mismatch.

The Branch designates certain financial instruments at fair value to remove or reduce accounting mismatches in measurement or recognition.

The Branch uses the fair value designation for certain fixed rate debt security issues whose rate profile has been changed to floating through interest rate swaps derivatives (measured at fair value) as part of a documented interest rate management strategy.

Financial assets and financial liabilities so designated are recognised initially at fair value, with transaction costs taken directly to profit or loss, and are subsequently measured at fair value. Financial assets and financial liabilities are recognised using trade date accounting.

Gains and losses from changes in the fair value of such assets and liabilities are recognised in profit or loss as they arise.

Gains and losses arising from the changes in the fair value of derivatives that are managed in conjunction with financial assets and financial liabilities designated at fair value are included in profit or loss.

#### Financial Instruments – Right to Offset

Financial assets and liabilities are offset and the net amount reported in the Statement of Financial Position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

# 1. Statement of Accounting Policies (continued)

### **Fixed Assets**

Leasehold improvements are stated at cost less accumulated depreciation and impairment losses. Depreciation is calculated on a straight-line basis to write off the assets over the unexpired term of the lease, which is generally 5 years.

Equipment, fixtures and fittings are stated at cost less accumulated depreciation and impairment losses. Depreciation is calculated on the straight-line basis to write off the assets over their estimated useful lives, which are generally between 3 and 5 years. Where material parts of an asset have different useful lives, they are accounted for as separate assets.

### **Foreign Currencies**

Transactions in foreign currencies are recorded in the functional currency at the rate of exchange ruling on the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the rate of exchange ruling at the balance sheet date. Any resulting exchange differences are included in profit or loss. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated into the functional currency using the rate of exchange at the date of the initial transaction. Non-monetary assets and liabilities measured at fair value in a foreign currency are translated into the functional currency using the rate of exchange at the date of the functional currency using the rate of exchange at the date into the functional currency using the rate of exchange at the date into the functional currency using the rate of exchange at the date into the functional currency using the rate of exchange at the date of the functional currency using the rate of exchange at the date into the functional currency using the rate of exchange at the date into the functional currency using the rate of exchange at the date into the functional currency using the rate of exchange at the date the fair value was determined.

#### **Funds Management Activities**

HSBC Investments New Zealand Limited acts as manager for the HSBC Cash Fund, the HSBC Term Fund, the HSBC Global Unit Trusts, and the HSBC World Selection Funds.

#### Goodwill

Goodwill represents the difference between the cost of an acquisition and the fair value of the net identifiable assets acquired. Acquisition expenses such as professional fees, legal fees etc directly attributable to an acquisition are included in the calculation of goodwill.

Goodwill is stated at cost less any accumulated impairment losses.

Goodwill is tested for impairment at least annually by comparing the present value of the expected future cash flows from a business with the carrying value of its net assets, including attributable goodwill. Goodwill is allocated to cash-generating units for the purposes of impairment testing. Goodwill is tested for impairment at the lowest level at which it is monitored for internal management purposes. Any impairment loss in respect of goodwill would not be reversed.

### Interest Income & Expense

Interest income and expense for financial assets and financial liabilities that are not measured at fair value are recognised in profit or loss using the effective interest rates of the financial assets or financial liabilities to which they relate.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial asset or financial liability or, where appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. Interest on impaired financial assets is recognised at the original effective interest rate of the financial asset applied to the impaired carrying amount.

# 1. Statement of Accounting Policies (continued)

#### Income – Net Fees

The Branch earns fee and commission income from a diverse range of services it provides to its customers including fiduciary activities. Fee and commission income is accounted for as follows:

- If the income is earned on the execution of a significant act, it is recognised as revenue when the significant act has been completed (for example, commission and fees arising from negotiating, or participating in the negotiation of, a transaction for a third party, such as the arrangement for the acquisition of shares or other securities);
- If the income is earned as services are provided, it is recognised as revenue as the services are provided (for example, asset management, portfolio and other management advisory and service fees); and
- If the income is an integral part of the effective interest rate of a financial instrument, it is recognised as an adjustment to the effective interest rate (for example, loan establishment fees).

#### Leases

Leases where substantially all the risks and rewards associated with ownership remain with the lessor, are classified as operating leases. Assets leased under operating leases are not recognised in the Statement of Financial Position. Payments made under operating leases are recognised in profit or loss on a straight line basis over the term of the lease. Lease incentives received are recognised in profit or loss over the lease term as an integral part of the total lease expense.

#### Sale & Repurchase Agreements

When securities are sold subject to a commitment to repurchase them at a predetermined price ('repos') they remain on the Statement of Financial Position and a liability is recorded in respect of the consideration received. The Branch does not purchase securities under commitment to sell ('reverse repos').

The difference between the sale and repurchase price is treated as interest and recognised over the life of the agreement.

The Branch does not engage in securities borrowing transactions. Securities lending transactions are generally entered into on a collateralised basis, with securities or cash received as collateral. The transfer of the securities to counterparties is not normally reflected on the Statement of Financial Position.

If cash collateral is received, a liability is recorded at the amount of cash collateral received.

#### **Statement of Cash Flows**

The Statement of Cash Flows has been prepared using the direct approach modified by the netting of certain items as disclosed below.

Cash and cash equivalents reflect the balance of cash and liquid assets used in the day-to-day cash management of the Branch, which are unconditionally convertible into cash within no more than two working days. Certain cash flows have been netted in order to provide more meaningful disclosure.

For the purpose of the cash flow statement, cash and cash equivalents include highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value.

# 1. Statement of Accounting Policies (continued)

### Taxation

Income tax on the profit or loss for the period comprises current tax and deferred tax. Income tax is recognised in profit or loss except to the extent that it relates to items recognised directly in equity, in which case it is recognised in other comprehensive income.

Current tax is the expected tax payable on the taxable income for the period, calculated using tax rates enacted or substantially enacted by the balance sheet date, and any adjustment to tax payable in respect of previous years. Current tax assets and liabilities offset when a legal right to offset exists and the assets and liabilities relate to income taxes levied by the same taxation authority.

Deferred tax is recognised on temporary differences between the carrying amount of assets and liabilities in the Statement of Financial Position and the amount attributed to such assets and liabilities for tax purposes. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent it is probable that future taxable profits will be available against which deductible temporary differences can be utilised.

Deferred tax is calculated using the tax rates expected to apply in the periods in which the assets will be realised or the liabilities settled. Deferred tax assets and liabilities are offset when a legal right to offset exists and the assets and liabilities relate to income taxes levied by the same taxation authority.

Tax related to fair value re-measurement of available-for-sale investments and cash flow hedges, which are charged or credited directly to equity, is also credited or charged directly to equity and is subsequently recognised in profit or loss when the deferred gain or loss is recognised in profit or loss.

The taxation standard NZ IAS 12 has been applied when transacting business combinations. The standard requires certain tax-effect accounting entries to be passed on acquisition date where there is a difference between the tax cost base and accounting carrying value. A taxable temporary difference arises which results in a deferred tax liability.

# **Trustee Activities**

An entity within the Banking Group acts as trustee for trusts. These trusts have not been included in the Banking Group financial statements as the Banking Group does not have direct or indirect benefit of the funds of these trusts. The trustee holds a right of indemnity against the assets of the applicable trusts for liabilities incurred in the capacity as trustee. As the assets are sufficient to cover liabilities, the liabilities are not included in the financial statements.

The HSBC Cash Fund, HSBC Term Fund, HSBC Global Unit Trusts, and HSBC World Selection Funds are managed by HSBC Investments New Zealand Limited with an independent trustee (New Zealand Guardian Trust) responsible for ensuring that the HSBC Cash Fund, HSBC Term Fund, HSBC Global Unit Trusts, and HSBC World Selection Funds are administered in accordance with the trust deed. The Directors of HSBC Investments New Zealand Limited meet regularly to ensure that managed fund activities are managed independently from other activities carried out by the Banking Group.

# 2. Risk Management

#### POLICIES

The Branch operates risk management policies in accordance with HBAP policies and procedures established by HSBC Holdings plc ("Group") as outlined below.

# **Credit risk**

Credit risk, including concentration of credit risk, intra day credit risk, credit risk to bank counterparties and related party credit risk, is the risk that a customer or counterparty of the Branch will be unable or unwilling to meet a commitment that it has entered into with the Branch.

It arises from the lending, trade finance, treasury and other finance activities undertaken by the Branch. The Branch has policies and procedures for the control and monitoring of all such risks.

The HSBC Holdings plc Group Management Office (GMO) is responsible for the formulation of high level credit policies, the independent review of the Group's largest credit exposures, the control of the Group's cross-border exposures and portfolio management of risk concentrations. It also reviews the efficiency of Group companies' credit approval processes, a key element of which is the Group's universal facility grading system.

HBAP Executive Committee receives regular reports on credit exposures within the Group. These include information on asset concentrations, industry exposures, levels of bad debt provisioning and country exposure limits.

In the Branch, local management is responsible for the quality of its credit portfolios. The Branch has established a credit process involving delegated approval authorities, credit procedures and regular reviews, the objective of which is to build and maintain risk assets of high quality. Collateral is taken to reduce credit risk where it is considered necessary after local management's credit evaluation of the counterparty.

The Group's credit risk limits to counterparties in the financial and government sectors are managed centrally to optimise the use of credit availability and to avoid excessive risk concentration. The Branch remains responsible for its own credit exposures. In addition to the portfolio management undertaken at Group level, the Branch manages its own risk concentrations on a market sector, geographical and product basis.

Cross-border risk is controlled through the imposition of country limits, with sub-limits by maturity and type of business. Transactions with higher risk countries are considered on a case-by-case basis.

Special attention is paid to the management of problem loans.

The Branch does have legal right of off-set in some instances. At present the intention is not to exercise this right and as such, the balances have been disclosed gross.

# Market risk

Market risk is the risk that movements in foreign exchange rates, interest rates, credit spreads or equity and commodity prices will result in profits or losses to the group. Market risk arises on financial instruments which are measured at fair value and those which are measured at amortised cost. The objective of market risk management is to control market risk exposures to achieve an optimal return while maintaining risk at acceptable levels.

The Group monitors market risk separately for trading portfolios and non-trading portfolios. Trading portfolios include positions arising from market making in exchange rates, interest rate, credit and equity derivative instruments, as well as in debt and equity securities. Trading risks arise either from customer related business or from proprietary position taking.

The management of market risk is principally undertaken in Global Markets using risk limits approved by the Management Board. Group Risk, an independent unit within GMO develops the Group's market risk management policies and measurement techniques.

# 2. Risk Management (continued)

# Market risk (continued)

Risk limits are determined for each location and, within location, for each portfolio. Limits are set by product and risk type with market liquidity being a principal factor in determining the level of limits set. Limits are set using a combination of risk measurement techniques, including position limits, sensitivity limits, as well as value at risk limits at a portfolio level. Similarly, option risks are controlled through full revaluation limits in conjunction with limits on the underlying variables that determine each option's value.

The Branch is required to assess the market risks which arise on each product in its business and to transfer these risks to either its local Global markets unit for management, or to separate books managed under the supervision of the local Asset and Liability Management Committee ('ALCO'). The aim is to ensure that all market risks are consolidated within operations which have the necessary skills, tools, management and governance to manage such risks professionally. In certain cases where the market risks cannot be adequately captured by the transfer process, simulation modelling is used to identify the impact of varying scenarios on valuations and net interest income.

### Value at Risk ('VAR')

One of the principal tools used by the group to monitor and limit market risk exposure is VAR. VAR is a technique which estimates the potential losses that could occur on risk positions taken due to movements in market rates and over a specified time horizon and to a given level of confidence (for Group, 99%). VAR is calculated daily.

The Group uses a historical simulation model which derives plausible future scenarios from historical market data. Potential movements in market prices are calculated with reference to market data from the last two years. The model assumes a 1 day holding period, as this reflects the way the risk positions are managed.

Although a valuable guide to risk, VAR should always be viewed in the context of its limitations. For example:

- the use of historical data as a proxy for estimating future events may not encompass all potential events, particularly those which are extreme in nature;
- the use of a 1 day holding period assumes that all positions can be liquidated or hedged in one day. This may not
  fully reflect the market risk arising at times of severe illiquidity, when a 1 day holding period may be insufficient
  to liquidate or hedge all positions fully;
- the use of a 99% confidence level, by definition, does not take into account losses that might occur beyond this level of confidence; and
- VAR is calculated on the basis of exposures outstanding at close of business and therefore does not necessarily reflect intra-day exposures

The Group recognises these limitations by augmenting the VAR limits with other position and sensitivity limit structures, as well as with stress testing, both on individual portfolios and on a consolidated basis. The Group's stress testing regime provides senior management with an assessment of the impact of extreme events on the market risk exposures of the group.

# Stress Testing

Stress testing involves historical simulation calculations conducted under scenario models provided by Group Risk. Stress testing enables firms to gain useful insight into low probability possible losses in situations where normal market relationships breakdown. In such abnormal or crisis situations, vital model inputs swing to extreme values and losses can be much greater than is suggested by VAR models.

The Group carries out stress testing at a regional level in HBAP and at a global level in GMO using data from internal systems. Testing is performed using HBAP's RiskWatch system and is compiled using the selected scenarios into graphical form on a local level.

The scenarios considered, along with the realism of the currency and interest rate shifts suggested, are discussed and determined at regular meetings of the Stress Test Review Group which comprises senior members of HSBC Group staff.

The Branch does not hold any significant open trading positions. Under current scenarios the potential adverse profit impact is less than US\$ 0.35 million (June 2009: US\$0.53m; December 2009: US\$0.27m).

# 2. Risk Management (continued)

### Market risk (continued)

# Trading

The Group's control of market risk is based on restricting individual operations to trading within a list of permissible instruments authorised for each site by Group Risk, and enforcing rigorous new product approval procedures. In particular, trading in the more complex derivative products is concentrated in offices with appropriate levels of product expertise and robust control systems.

In addition, at both portfolio and position levels, market risk in trading portfolios is monitored and controlled using a complementary set of techniques such as VAR and present value of a basis point (PVBP), together with stress and sensitivity testing and concentration limits. These techniques quantify the impact on capital of defined market movements.

### Non-trading

Market risk in non-trading portfolios arises principally from mismatches between the future yield on assets and their funding cost, as a result of interest rate changes. Analysis of this risk is complicated by having to make assumptions on optionality in certain product areas, for example, mortgage prepayments and from behavioural assumptions regarding the economic duration of liabilities which are contractually repayable on demand, for example, current accounts. In order to manage this risk optimally, market risk in non-trading portfolios is transferred to Global Markets or to separate books and managed under the supervision of the local ALCO.

The transfer of market risk to books managed by Global Markets or supervised by ALCO is usually achieved by a series of internal deals between the business units and these books. When the behavioural characteristics of a product differ from its contractual characteristics the behavioural characteristics are assessed to determine the true underlying interest rate risk. Local ALCOs regularly monitor all such behavioural assumptions and interest rate risk positions to ensure they comply with interest rate risk limits established by senior management.

As noted above in certain cases the non-linear characteristics of products cannot be adequately captured by the risk transfer. For example both the flow from customer deposit accounts to alternate investment products and the precise prepayment speeds of mortgages will vary at different interest rate levels. In such circumstances simulation modelling is used to identify the impact of varying scenarios on valuations and net interest income.

Once market risk has been consolidated in Global Markets or ALCO managed books, the net exposure is typically managed through the use of interest rate swaps within agreed limits.

Within the group banking entities also monitor the sensitivity of projected net interest income under varying interest rate scenarios. The group aims through its management of market risk in non-trading portfolios to mitigate the impact of prospective interest rate movements which could reduce future net interest income, whilst balancing the cost of such hedging activities on the current net revenue stream.

# **Currency risk**

The Branch's foreign currency exposures comprise those which arise from foreign exchange dealing within Global Markets and currency exposures originated by other banking business. The latter are transferred to Global Markets where they are managed together with exposures which result from dealing within limits approved by the HBAP Executive Committee. The Branch manages these exposures on a daily basis.

Foreign currency risk exposure is disclosed in note 26. A sensitivity analysis is not performed due to the Branch FX exposure being materially hedged.

# 2. Risk Management (continued)

#### Interest rate risk

The Branch's interest rate exposures comprise those originating in its trading activities and structural interest rate exposures; both are managed under limits described above.

Structural interest rate risk arises primarily from fixed rate loans and liabilities other than those generated by Global Markets business. Each business unit's structural interest rate risk is transferred to Global Markets.

These interest rate positions are regularly monitored by the Branch's ALCO. While the primary objective of such interest rate risk management is to limit potential adverse effects of interest rate movements on net interest income, the Branch also seeks to enhance net interest income, subject to risk limits approved by the HBAP Executive Committee.

The Group predominantly uses the PVBP calculation for measuring and monitoring interest rate risk globally. The PVBP calculation, which measures the change in mark to market for a 1 basis point movement in interest rates, provides a useful real-time tool to monitor interest rate risk. PVBP is measured in USD.

The analysis below shows the impact on before tax profit and loss and equity reserves of a 1 basis point increase in interest rates (across all currencies). The opposite impact would be expected for a 1 basis point decrease. Financial instruments recorded at amortised cost are therefore not included as their reported values are not impacted by interest rate movements.

Profit and loss impacts are represented by trading book activities recorded at fair value.

USD PVBP	Unaudited 30.06.10	Unaudited 30.06.09	Audited 31.12.09	
Equity Reserves	1,450	13,070	13,759	
Profit and Loss	1,528	475	3,245	

# Liquidity and funding

Liquidity risk is the risk that HBAP does not have sufficient financial resources to meet its obligations as they fall due, or will have to do so at an excessive cost. This risk arises from mismatches in the timing of cash flows. Funding risk (a form of liquidity risk) arises when the liquidity needed to fund illiquid asset positions cannot be obtained at the expected terms and when required.

The objective of HBAP's liquidity and funding management framework is to ensure that all foreseeable funding commitments can be met when due, and that access to the wholesale markets is co-ordinated and cost-effective. To this end, HBAP maintains a diversified funding base comprising core retail and corporate customer deposits and institutional balances. This is augmented with wholesale funding and portfolios of highly liquid assets diversified by currency and maturity which are held to enable HBAP to respond quickly and smoothly to unforeseen liquidity requirements.

HBAP requires its operating entities to maintain strong liquidity positions and to manage the liquidity profiles of their assets, liabilities and commitments with the objective of ensuring that their cash flows are balanced appropriately and that all their anticipated obligations can be met when due.

HBAP adapts its liquidity and funding risk management framework in response to changes in the mix of business that it undertakes, and to changes in the nature of the markets in which it operates. HBAP also seeks to continuously evolve and strengthen its liquidity and funding risk management framework. As part of this on-going process, HBAP has refined the way in which it characterises core deposits. The characterisation takes into account the activities and operating environment of the HBAP entity originating the deposit, the nature of the customer and the size and pricing of the deposit. This exercise has resulted in a revised internal calculation of advances to core funding ratios (discussed more fully below), and comparatives have been restated accordingly.

# 2. Risk Management (continued)

#### Liquidity and funding (continued)

HBAP employs a number of measures to monitor liquidity risk. The emphasis on the ratio of net liquid assets to customer deposits, as reported in the General Disclosure Statement for the year ended 31 December 2009, has been reduced and a 'stressed one month coverage' ratio, an extension of HBAP's projected cash flow scenario analysis, is now used by HBAP ALCO as a simple and more useful metric to express liquidity risk.

#### **Policies and procedures**

The management of liquidity and funding is primarily undertaken locally in HBAP's operating entities in compliance with practices and limits set by HBAP Asset and Liability Management Committee ('ALCO'). These limits vary according to the depth and liquidity of the market in which the entities operate. It is HBAP's general policy that each banking entity should be self-sufficient when funding its own operations. Exceptions are permitted for certain short-term treasury requirements and start-up operations or branches which do not have access to local deposit markets. These entities are funded from HBAP's largest banking operations and within clearly defined internal and regulatory guidelines and limits. These limits place formal restrictions on the transfer of resources between HBAP entities and reflect the broad range of currencies, markets and time zones within which HBAP operates.

It is the responsibility of the local ALCO to ensure compliance with local regulatory requirements and limits set by HBAP. Liquidity is managed on a daily basis by local treasury functions.

HBAP's liquidity and funding management process includes:

- projecting cash flows and considering the level of liquid assets necessary in relation thereto;
- monitoring balance sheet liquidity ratios against internal and regulatory requirements;
- maintaining a diverse range of funding sources with adequate back-up facilities;
- managing the concentration and profile of debt maturities;
- managing contingent liquidity commitment exposures within pre-determined limits;
- maintaining debt financing plans;
- monitoring of depositor concentration in order to avoid undue reliance on large individual depositors and ensuring a satisfactory overall funding mix; and
- maintaining liquidity and funding contingency plans. These plans identify early indicators of stress conditions and describe actions to be taken in the event of difficulties arising from systemic or other crises, while minimising adverse long-term implications for the business.

#### Primary sources of funding

Current accounts and savings deposits payable on demand or at short notice form a significant part of HBAP's funding, and HBAP places considerable importance on maintaining their stability. For deposits, stability depends upon preserving depositor confidence in HBAP's capital strength and liquidity, and on competitive and transparent pricing. HBAP also accesses professional markets in order to provide funding for non-banking subsidiaries that do not accept deposits, to maintain a presence in local money markets and to optimise the funding of asset maturities not naturally matched by core deposit funding. In aggregate, HBAP's banking entities are liquidity providers to the interbank market, placing significantly more funds with other banks than they themselves borrow.

A contractual maturity analysis of assets and liabilities for the Branch is disclosed in note 24.

#### The management of liquidity risk

HBAP uses a number of principal measures to manage liquidity risk, as described below.

#### Advances to core funding ratio

HBAP emphasises the importance of core customer deposits as a source of funds to finance lending to customers, and discourages reliance on short-term professional funding. This is achieved by placing limits on banking entities which restrict their ability to increase loans and advances to customers without corresponding growth in core customer deposits or long term debt funding. This measure is referred to as the 'advances to core funding' ratio (previously referred to in the General Disclosure Statement for the year ended 31 December 2009 as the 'advances to deposits' ratio).

# 2. Risk Management (continued)

Liquidity and funding (continued)

# Advances to core funding ratio (continued)

Advances to core funding ratio limits are set by the HBAP ALCO and monitored by HBAP Finance. The ratio describes current loans and advances to customers as a percentage of the total of core customer deposits and term funding with a remaining term to maturity in excess of one year. Loans and advances to customers which are part of reverse repurchase arrangements, and where HSBC receives securities which are deemed to be liquid, are excluded from the advances to core funding ratio.

The Branch's advances to core funding ratios as at the reporting date and during the reporting period were as follows:

	Unaudited 6 months	<b>nths</b> 6 months 12 months	
	30.06.10		
	%	%	%
End of period	156.0	164.9	151.0
Maximum for the period	156.1	172.4	172.4
Minimum for the period	135.8	154.9	148.5
Average for the period	145.1	166.9	161.3

### Projected cash flow scenario analysis

HBAP uses a number of standard hypothetical projected cash flow scenarios designed to model both HBAP specific and market-wide liquidity crises in which the rate and timing of deposit withdrawals and drawdowns on committed lending facilities are varied, and the ability to access interbank funding and term debt markets and to generate funds from asset portfolios are restricted. HBAP applies conservative criteria to those securities that can be deemed 'liquid' and are therefore assumed to be a source of funding under stress scenarios. The scenarios are modelled by all HBAP banking entities and by HBAP Finance. The appropriateness of the assumptions under each scenario is regularly reviewed. In addition to HBAP's standard hypothetical projected cash flow scenarios, individual entities are required to design their own scenarios to reflect specific local market conditions, products and funding bases.

As at 30 June 2010 the Branch has a committed loan facility from HBAP of USD0.9 billion (June 2009: USD1.2 billion; December 2009: USD0.9 billion). Up to USD 600 million may be drawn with 7 days notice with a further USD 300 million drawn with 30 days notice. The Branch has never used this facility. The committed loan facility amount may change from time to time depending on the local balance sheet structure.

#### Stressed one month coverage ratio

The stressed one month coverage ratios tabulated below are derived from these scenario analyses, and express the stressed cash inflows as a percentage of stressed cash outflows over a one month time horizon. HBAP sites are required to target a ratio of 100 per cent or greater.

	Unaudited	Unaudited Unaudited	
	6 months	6 months	12 months
	30.06.10	30.06.09 31.12.09	
	%	%	%
End of period	150	143	125
Maximum for the period	150	168	168
Minimum for the period	121	133	125
Average for the period	136	148	144

### 2. Risk Management (continued)

### Contingent liquidity risk

In the normal course of business, HBAP entities provide customers with committed facilities, and standby facilities to corporate customers. These facilities increase the funding requirements of HBAP when customers choose to raise drawdown levels over and above their normal utilisation rates. The liquidity risk consequences of increased levels of drawdown are analysed in the form of projected cash flows under different stress scenarios. The HBAP ALCO also sets limits for non-cancellable contingent funding commitments by HBAP entity after due consideration of each entity's ability to fund them. The limits are split according to the borrower, the liquidity of the underlying assets and the size of the committed line. In times of market stress, HBAP may choose to provide non-contractual liquidity support to certain HBAP-sponsored vehicles or HBAP promoted products. This support would only be provided after careful consideration of the potential funding requirement and the impact on the entity's overall liquidity.

The Branch's contractual exposures at 30 June monitored under the contingent liquidity risk limit structure were as follows:

	Unaudited	Unaudited Audited	
	6 months	6 months	12 months
	30.06.10	30.06.09	31.12.09
	NZDm	NZDm	NZDm
Non cancellable			
undrawn commitment			
limits			
Five largest	343	203	301
Largest market sector	546	354	467

#### **Operational risk**

Operational risk is the risk of losses as a result of inadequate systems and controls, human error or management failure. Risks include natural disaster, systems failure, fraud and non-compliance with legislation and regulations.

Local management is responsible for establishing an effective and efficient operational control environment in accordance with Group standards so that the Group's assets are adequately protected, and whereby the operational risks have been identified and adequate risk management procedures maintained to control those risks. Risk management techniques include appropriate systems, staff, internal controls and business continuity planning.

#### Internal audit

Internal audit is an integral part of the control environment of the Group. It provides management and, through the Audit Committee, the Board with an independent and objective review of the business activities and support functions of the Group.

The internal audit department has authority of access to all operations, records, property and staff at each location. All employees are required to co-operate fully with and provide full and complete information to the Group's internal auditors in the performance of their assigned duties.

Though some audit cycles are predetermined by regulatory or similar stipulations, in general, audits throughout the Group are carried out on a frequency determined primarily by the risk grading allocated to the business unit at the time of the previous audit, with units considered to represent greater risks being audited at more frequent intervals, with intervals between internal audits never to exceed two years. There are no regulatory stipulations governing the internal audit cycles of the Branch.

		Unaudited	Unaudited	Audited
		6 months	6 months	12 months
	There are de	30.06.10	30.06.09	31.12.09
ou	ars in Thousands			
	Operating income			
	Interest income:			
	Advances to banks	8,223	8,648	15,241
	Debt securities	13,002	18,173	37,504
	Advances to customers	85,172	116,747	210,184
	Related parties – HBAP	701	2,348	2,957
	Related parties – other	197	163	291
	Other	302	146.080	266 178
	T_44	107,597	146,080	266,178
	Interest expense:	(1 454)	(600)	(040)
	Deposits by banks Customer deposits	(1,454) (36,167)	(609) (50,987)	(849)
	Debt securities	(36,167) (14,995)	(32,344)	(89,320) (56,998)
	Debt securities – designated at fair value	(14,995)	(1,627)	(30,998) (2,256)
	Related parties – HBAP	(10,565)	(1,027) (10,549)	(19,281)
	Related parties – other	(10,505)	(65)	(19,201)
	Other	(1)	-	-
		(63,207)	(96,181)	(168,803)
	Other net operating income:			
	Fee and commission income			
	Lending and credit facility fees receivable	15,079	8,419	18,693
	Custody and clearing fees receivable	945	899	1,799
	Other fees and commissions receivable – third parties	6,845	6,849	12,975
	Other fees and commissions receivable – related parties-HBAP	176	278	415
	Other fees and commissions receivable – related parties-other	305	364	725
		23,350	16,809	34,607
	Fee and commission expense	(=34)		(501)
	Brokerage expense Other face and commissions payable third partice	(531)	(276)	(581)
	Other fees and commissions payable – third parties Other fees and commissions payable – related parties-HBAP	(107) (1 358)	(239) (5,306)	(485) (8,516)
	Other fees and commissions payable – related parties-ribAP Other fees and commissions payable – related parties-other	(1,358) (398)	(3,306) (300)	(8,316) (861)
	other rees and commissions payable – related parties-offici	(2,394)	(6,121)	(10,443)
	Other income	(4,574)	(0,121)	(10,773)
	Gain on disposal of available-for-sale debt securities	_	837	837
	Gain on disposal of available-for-sale equity securities	(35)	149	149
	Gain / (loss) on vesting of Achievement Shares	-	-	(10)
	Gain / (loss) on disposal of equipment, fixtures and fittings	1	(1)	(36)
		(34)	985	940
		20,922	11,673	25,104
	Net trading income	-0,722	11,075	20,104
	Foreign exchange gains	4,414	6,175	9,484
	Revaluation of derivatives	2,205	2,589	4,308
	Revaluation of financial liabilities designated at fair value		40	104
		6,619	8,804	13,896
		-,	-,	

Included within interest expense on debt securities is \$3.893 million (June 2009 \$5.026 million interest expense; December 2009: \$10.495 million interest expense) of interest expense from derivatives held in a qualifying cashflow hedging relationship.

Included within interest income on debt securities is \$5.669 million (June 2009: \$6.282 million interest income; December 2009: \$10.972 million interest income) of interest income from derivatives held in a qualifying cashflow hedging relationship.

The only other components of interest income and expense reported above that relate to financial assets or liabilities carried at fair value through profit or loss is the expense on debt securities designated at fair value.

Doll	ars in Thousands	Unaudited 6 months 30.06.10	Unaudited 6 months 30.06.09	Audited 12 months 31.12.09
4.	Operating expenses			
	Rental expense			
	Premises	1,165	1,407	2,653
	Equipment	148	153	299
		1,313	1,560	2,952
	Depreciation and amortisation			
	Leasehold improvements	247	254	512
	Equipment, fixtures and fittings	180	278	523
	Intangibles	424	424	848
		851	956	1,883
	Auditors' remuneration			
	Audit fees	201	217	416
	Audit related fees	74	69	112
	Tax services	8	14	26
		283	300	554
	Staff costs			
	Salaries & other staff expenses	12,246	12,416	24,513
	Defined contribution pension costs	897	1,028	1,903
	Share based payments	175 35	531 26	669 18
	Leave provision movement Other	55 258	413	769
	oulei	13,611	14,414	27,872
	Other		< 0 <b>7</b> 0	10.005
	Related party management and technical fees – HBAP	5,783	6,078 1,555	10,985
	Related party management and technical fees – other Donations	1,043 23	1,555	2,905 16
	Other operating expenses	4,791	5,203	10,120
	other operating expenses	11,640	12,846	24,026
		1,010		,0=0
		27,698	30,076	57,287

The average number of persons employed by the Branch for the six months was 229 (June 2009: 244; December 2009: 239).

Audit related fees include fees charged for the reporting on custodial services and the review of the June General Disclosure Statement.

			Unaudited 6 months		naudited 5 months		Audited 12 months
			<b>30.06.10</b>		30.06.09		31.12.09
Dol	lars in Thousands		00000120				01112105
5.	Taxation						
	Current tax expense						
	Current year		13,032		10,755	-	23,124
		•	13,032		10,755	-	23,124
	Deferred tax expense						
	Origination and reversal of temporary differences		(867)		(935)		(1,255
	Effect of change in tax rate		446		-	-	-
			(421)		(935)	-	(1,255
	Total income tax expense included in profit after	tax	12,611	_	9,820	-	21,869
	Reconciliation of effective tax rate						
	Operating profit before tax		39,993		35,944		72,600
	Income tax using the domestic corporation tax rate	30%	11,998	30%	10,783	30%	21,780
	Non-deductible expenses	0.2%	83	6.9%	2,481	0.2%	174
	Under / (over) provided in prior periods	0.2% 1.1%	80	(4.8%) 0.0%	(1,720)	(0.1%) 0.0%	(87
	Effect of change in tax rate Non-assessable income	1.1% 0.0%	446	(4.8%)	- (1,724)	0.0%	-
	Other permanent differences	0.0%	3	0.0%	(1,724)	0.0%	2
	I	31.5%	12,611	27.3%	9,820	30.1%	21,869
	Recognised deferred tax assets and liabilities						
	Assets		<b>A</b> 40 <b>F</b>				0.001
	Accelerated capital allowances Provision for loan impairment		2,485 4,394		2,202 4,863		2,831 4,284
	Other provisions		4,394 672		4,803		4,284
	Cash flow hedges		859		645		67
	Income deferred for accounting purposes		1,501	_	1,180	_	1,311
			9,911	_	9,552	=	9,185
	Liabilities						
	Other intangible assets		(1,677)		(2,016)		(1,907
	Tax deductible premium		(3,595)		(3,852)	-	(3,852
			(5,272)	_	(5,868)	-	(5,759)
	Deferred tax asset / (liability)		4,639		3,684	_	3,426
	-			_		=	

		Unaudited	Unaudited	Audited
		30.06.10	30.06.09	31.12.09
ol	lars in Thousands			
•	Advances to banks			
	Able to be withdrawn without prior notice	650	3,011	1,946
		650	3,011	1,946
•	Debt and equity securities			
	Available-for-sale			
	Debt securities	538,615	667,291	538,748
	Equity shares	128	180	217
		538,743	667,471	538,965
•	Derivative financial instruments - assets			
	Related party			
	Interest rate contracts	144	1 105	0.07
	Cash flow hedging derivatives	466	1,185	985
	Trading derivatives	<u> </u>	<u>1,595</u> 2,780	<u> </u>
	Exchange rate contracts			
	Trading derivatives	49,436	32,710	46,502
		49,436	32,710	46,502
	Derivative financial instruments – related party	50,222	35,490	48,780
	Related party breakdown			
	HBAP	786	2,780	2,278
	Others	49,436	32,710	46,502
	Others	50,222	35,490	48,780
	Interest rate contracts			
	Cash flow hedging derivatives	2,142	6,652	3,976
	Trading derivatives	24,663	32,449	19,045
		26,805	39,101	23,021
	<i>Exchange rate contracts</i> Trading derivatives	05 1 40	02.053	02 574
	Traumg uctivatives	<u> </u>	<u>83,952</u> 83,952	<u>93,576</u> 93,576
	Derivative financial instruments – others	111,947	123,053	116,597
	Total derivative financial instruments - assets	162,169	158,543	165,377

### Cash flow hedges

Principal asset balances, on which the expected interest cash flows arise, are as follows:

Dollars in millions			
3 months	537	586	537

This table reflects the interest rate refixing profile of the underlying hedged items.

The gains and losses on ineffective portions of cash flow hedges are recognised immediately in profit or loss.

		Unaudited 30.06.10	Unaudited 30.06.09	Audited 31.12.09
Dol	lars in Thousands			
9.	Advances to customers			
	Maturity analysis Demand Other short term Long term	116,047 885,315 2,231,777 3,233,139	145,913 890,819 2,679,804 3,716,536	123,423 1,261,021 1,922,893 3,307,337
10.	Other assets			
	Prepayments and accrued income – third party Acceptances and endorsements Other	13,458 3,796 657 17,911	12,986 2,599 543 16,128	11,737 3,139 534 15,410
11.	Intangible assets			
	Goodwill			
	<i>Cost</i> Balance at the beginning of the period Balance at the end of the period	<u> </u>	<u> </u>	<u> </u>
	<i>Impairment</i> Balance at the beginning of the period Balance at the end of the period	(2,043) (2,043)	(2,043)	(2,043)
	<i>Carrying amounts</i> Balance at the beginning of the period Balance at the end of the period	<u>    13,701    </u> <u>    13,701   </u>	<u>13,701</u> 13,701	<u>13,701</u> 13,701
	Other Intangible Assets			
	<i>Cost</i> Balance at the beginning of the period Balance at the end of the period	<u> </u>	9,143 9,143	<u>9,143</u> 9,143
	<i>Amortisation and impairment</i> Balance at the beginning of the period Amortisation of customer relationships Balance at the end of the period	(2,673) (424) (3,097)	(1,825) (424) (2,249)	(1,825) (848) (2,673)
	<i>Carrying amounts</i> Balance at the beginning of the period Balance at the end of the period	<u> </u>	7,318 6,894	7,318 6,470
	Total Intangible Assets	19,747	20,595	20,171

### 11. Intangible assets (continued)

### Goodwill

### a) goodwill arising from the acquisition of AMP Bank Limited's loan and deposit portfolio

Goodwill arose in 2003 upon acquisition of part of AMP Bank Limited's ("AMP") loan and deposit portfolio.

This goodwill relates entirely to the Branch's retail banking business, being the cash-generating unit (CGU) as defined in IAS 36. The carrying amount that relates to this CGU at 30 June 2010 is \$12.840 million (June 2009: \$12.840 million; December 2009: \$12.840 million).

Goodwill is assessed quarterly for impairment as it is not amortised.

The recoverable amount of the CGU is determined based on value-in-use calculations. These calculations use discounted cash flow projections based on profit forecasts approved by management as part of the rolling operating plan process. The discounted cash flow model has used a five year profit projection, a discount rate (pre tax) of 14.4% (June 2009: 14.6%; December 2009: 14.6%), an average annual growth rates for revenues and direct expenses of 7.4% (June 2009: 6.1%; December 2009: 8.3%) and 2.0% (June 2009: 1.9%; December 2009: 1.6%) respectively, based on June 2010 actual results, and a terminal value.

Key assumptions underlying the valuation relate to management's assessment of balance sheet growth, net interest margins, fee generation, bad debts, operating expenses and terminal value. Management utilizes local market data as well as group expertise and experience to validate key assumptions.

The most significant variable underlying the valuation is the terminal value. Terminal value is calculated using a stable growth model. The key variables used to calculate terminal value are the post tax discount rate of 10.1% (June 2009: 10.2%; December 2009: 10.2%) and an annual sustainable growth rate from July 2015 onwards of 2.6% (June 2009 :3.4%; December 2009: 3.1%) which is equal to the average growth in GDP for New Zealand over the last 10 years. The terminal value would need to reduce by around 33% (June 2009: 78%; December 2009: 50%), all other variables being equal, in order for the CGU's recoverable amount to be equal to its carrying value.

# b) goodwill arising from the acquisition of Westpac Banking Corporation's ("WBC") custody and clearing business in New Zealand

Goodwill arose in September 2006 upon acquisition by the Branch of Westpac Banking Corporation's New Zealand custody and clearing business.

This goodwill relates entirely to the Branch's custody and clearing business, being the cash-generating unit (CGU) as defined in IAS 36. The carrying value that relates to this CGU at 30 June 2010 is \$0.861 million (June 2009: \$0.861 million; December 2009: \$0.861 million).

The goodwill is assessed quarterly for impairment as it is not amortised.

The recoverable amount of the CGU is determined based on value-in-use calculations. These calculations use discounted cash flow projections based on profit forecasts approved by management as part of the rolling operating plan process. The discounted cash flow model has used a five year profit projection, a discount rate (pre tax) of 14.4% (June 2009: 14.6%; December 2009: 14.6%), an annual growth rate for revenues and direct expenses of 3.0% (June 2009: 3.0%; December 2009: 3.0%) and 4.4% (June 2009: 1.3%; December 2009: 3.0%) respectively, based on June 2010 actual results, and a terminal value.

Key assumptions underlying the valuation relate to management's assessment of customer transaction volumes, share market turnover and value, fee structures, operating expenses and terminal value. Management utilizes local market data as well as group expertise and experience to validate key assumptions.

# b) goodwill arising from the acquisition of Westpac Banking Corporation's ("WBC") custody and clearing business in New Zealand (continued)

The most significant variable underlying the valuation is the terminal value. Terminal value is calculated using a stable growth model. The key variables used to calculate terminal value are the post tax discount rate of 10.1% (June 2009: 10.2%; December 2009: 10.2%) and an annual sustainable growth rate from July 2015 onwards of 2.6% (June 2009: 3.4%; December 2009: 3.1%) which is equal to the average growth in GDP for New Zealand over the last 10 years. The terminal value would need to reduce by around 26% (June 2009: 7%; December 2009: 21%), all other variables being equal, in order for the CGU's recoverable amount to be equal to its carrying value.

### **Other Intangible Assets**

Other intangible assets primarily represent customer relationships arising from the Branch's acquisition of Westpac Banking Corporation's New Zealand custody and clearing business. These customer relationships have a carrying amount at 30 June 2010 of \$6.046 million (June 2009: \$6.720; December 2009: \$6.470 million). This intangible asset is amortised on a straight-line basis over 12 years based on a statistical analysis of expected customer life. The remaining unamortised period at 30 June 2010 is 8 years 2 months (June 2009: 9 year 2 months; December 2009: 8 years 8 months). The intangible asset is assessed quarterly for indications of impairment.

		Unaudited	Unaudited	Audited
		30.06.10	30.06.09	31.12.09
oll	ars in Thousands			
2.	Fixed assets			
	Leasehold improvements			
	Cost			
	At beginning of period	6,535	7,314	7,314
	Additions	185	72	72
	Disposals	-		(851)
	At end of period	6,720	7,386	6,535
	Accumulated depreciation			
	At beginning of period	5,225	5,530	5,530
	Depreciation charge	247	254	512
	Disposals			(817)
	At end of period	5,472	5,784	5,225
	Closing net book value	1,248	1,602	1,310
	Equipment, fixtures and fittings			
	Cost			
	At beginning of period	6,503	6,892	6,892
	Additions	108	395	509
	Disposals	(2,286)	(25)	(898)
	At end of period	4,325	7,262	6,503
	Accumulated depreciation			
	At beginning of period	5,746	6,115	6,115
	Depreciation charge	180	278	523
	Disposals	(2,284)	(23)	(892)
	At end of period	3,642	6,370	5,746
	Closing net book value	683	892	757
	Total net book value	1,931	2,494	2,067

	Unaudited	Unaudited	Audited
ollars in Thousands	30.06.10	30.06.09	31.12.09
nurs in Thousanas			
6. Asset quality			
In the current and comparative period there is only one class	s of impaired f	inancial assets, b	eing loans an
advances to customers.			
Gross individually impaired assets			
Balance at the beginning of the period	43,900	33,066	33,066
Exchange adjustment	169	(511)	(908
Transfers from performing	8,059	27,181	35,770
Transfers to performing	(74)	(2,275)	(1,423
Write-offs	(3,191)	(1,470)	(5,142
Repayment	(3,855)	(8,246)	(17,463)
Balance at the end of the period	45,008	47,745	43,900
Interest foregone for the period on the above impaired assets	2,560	1,657	2,628
Gross advances past due 90 days or more			
Balance at the beginning of the period	47	8	8
Transfers in	2,601	167	19,781
Transfers out to performing	(54)	(174)	(19,742
Transfer to non-performing	(121)		-
Balance at the end of the period	2,473	1	47
Specific provisions for loan impairment			
Balance at the beginning of the period	11,249	11,531	11,531
New and additional provisions charged to profit or loss	5,522	5,963	9,152
Provisions released during the period to profit or loss	(566)	(2,225)	(3,384
Write-offs	(3,191)	(1,470)	(5,142)
Exchange adjustment	169	(511)	(908
Balance at the end of the period	13,183	13,288	11,249
Collective provision for loan impairment			
Balance at the beginning of the period	3,030	2,244	2,244
Additional provision charged to profit or loss	104	777	936
Provisions released during the period to profit or loss	(625)	(98)	(150
Balance at the end of the period	2,509	2,923	3,030
Total provisions for loan impairment	15,692	16,211	14,279
Profit or loss charge / (credit)			
Provisions for impairment against advances	5,626	6,740	10,088
Provisions release no longer required	(1,191)	(2,323)	(3,534
resistents release no ronger required	4,435	4,417	6,554
	т,т		0,554
Recoveries of amounts written off in previous period	(195)	(61)	(66)

There are no restructured assets, real estate assets, other assets acquired through the enforcement of security or assets under administration.

The aggregate amount as at 30 June 2010 of any undrawn balances on lending commitments to counterparties for whom drawn balances fall within the above mentioned class of assets, before deducting allowances for credit impairment loss where applicable, is nil (June 2009: Nil; December 2009: Nil).

Interest foregone on impaired assets is calculated based on the original effective rate before the asset became impaired.

		Unaudited	Unaudited	Audited
		30.06.10	30.06.09	31.12.09
olla	ars in Thousands	20100110	50.00.07	51.12.09
•	Deposits by banks			
	Demand	160,914	49,057	51,848
	Other short term	10,646	12,544	10,64
		171,560	61,601	62,49
•	Derivative financial instruments – liabilities			
	Related party			
	Interest rate contracts			
	Trading derivatives	2,702	16,311	2,09
	Exchange rate contracts			
	Trading derivatives	36,444	17,519	34,64
			<u> </u>	
	Derivative financial instruments – related party	39,146	33,830	36,73
	Related party breakdown			
	HBAP	23,864	28,150	16,65
	Others	15,282	5,680	20,08
	0.4	39,146	33,830	36,73
	Others Interest rate contracts			
	Cash flow hedging derivatives	5,873	11,418	6,55
	Trading derivatives	22,098	13,140	18,16
		27,971	24,558	24,71
	Exchange rate contracts			
	Trading derivatives	101,746	95,020	105,17
	Derivative financial instruments – others	129,717	119,578	129,89
	Derivative inflateral mist differts – Others	147,111	117,570	127,07
	Total derivative financial instruments – liabilities	168,863	153,408	166,62

### Cash flow hedges

Principal liability balances, on which the expected interest cash flows arise, are as follows:

Dollars in millions			
3 months	490	649	446
6 months	-	-	108

This table reflects the interest rate refixing profile of the underlying hedged items.

The gains and losses on ineffective portions of cash flow hedges are recognised immediately in profit or loss.

16.	Customer deposits			
	Dollars in thousands			
	Demand deposits	1,147,599	1,137,717	1,197,617
	Savings and Term deposits	1,590,339	1,784,968	1,652,938
		2,737,938	2,922,685	2,850,555

The total retail term deposits as at 30 June 2010 were \$1,438,168 (June 2009: \$1,644,872; December 2009: \$1,519,698).

\$9,578 of the retail deposits are issued to unit holders of the HSBC Cash Fund (June 2009: \$17,142; December 2009: \$17,524) and \$52,397 of the retail deposits are issued to unit holders of the HSBC Term Fund (June 2009: \$7,800; December 2009: \$45,767).

Doll	ars in Thousands	Unaudited 30.06.10	Unaudited 30.06.09	Audited 31.12.09
17.	Debt securities			
	Certificates of deposit issued	673,770	915,888	681,438
	Medium term notes issued	97,100	97,100	97,100
	Certificates of deposit issued – designated at fair value	-	81,400	
		770,870	1,094,388	778,538

There are no debt securities on demand.

The difference between the carrying amount of the Certificates of deposit issued- designated at fair value and the amount which would be contractually required to be paid at maturity was \$0.6 million additional payable as at 30 June 2009.

### 18. Other liabilities

Accruals and deferred income	21,455	23,880	26,811
Acceptances and endorsements	3,796	2,599	3,139
Other	5,544	5,545	5,112
	30,795	32,024	35,062

Accruals as at 30 June 2010 include \$4.3 million for employee entitlements (June 2009: \$4.4 million; December 2009: \$6.5 million).

### 19. Related party transactions

Related party transactions are unsecured and entered into in the normal course of business. During the period there have been dealings between HSBC NZ branch, HBAP and its subsidiaries and associated companies and other members of the HSBC Group. Dealings include activities such as funding, accepting deposits, derivative transactions together with management and technical fees.

The financial statements of the Branch should be read in conjunction with the financial statements of HBAP for period ended 30 June 2010.

Key management compensation			
(a) Salaries and other short-term benefits	2,453	2,209	3,369

Key management personnel represent the members of the New Zealand ALCO who are employees of HSBC NZ Branch.

(b) Shares, options and other incentive plans

HSBC Holdings Savings-Related Share Option Plan (Internation Options Granted These provide the right to acquire ordinary shares after a vestime	551	20,925 years.	20,925
The fair value of each option granted under the HSBC Holding	s Savings-Related Sh	are Option Plan	(International)
1 year	£1.40	£1.48	£1.48
3 years	£1.60	£1.42	£1.42
5 years	£1.75	£1.33	£1.33

### **Interest Free Funding**

The HSBC NZ Branch has received an interest free loan from HBAP of \$194 million (June 2009: \$194 million, December 2009: \$194 million) to support the thin capitalisation ratios imposed under New Zealand tax law.

		Unaudited 30.06.10	Unaudited 30.06.09	Audited 31.12.09
oll	ars in Thousands	000000	20100109	01112107
9.	Related party transactions (continued)			
	Amounts due from related parties			
	On demand	16,791	20,809	13,833
	Other short term	<u>343,684</u> 360,475	<u>131,173</u> 151,982	<u>    155,435</u> 169,268
		500,475	151,762	10),200
	The Hongkong and Shanghai Banking Corporation Limited (HBAI	<b>P</b> ):		
	Hong Kong Branch	330,454	129,726	156,554
	Singapore Branch	19,000	4,241	270
	Tokyo Branch Other:	2,064	815	4,999
	HSBC Bank USA	1,574	1,069	3,238
	HSBC Bank plc	3,754	1,050	982
	HSBC Bank Canada	1,710	371	25
	HSBC Bank Australia Limited	610	1,551	2,057
	HBME United Arab Emirates	24	12,414	87
	Other	<u>1,285</u> 360,475	745 151,982	1,056
	Amounts due to related parties	500,475	151,982	109,208
	On demand	251,879	228,166	250,557
	Other short term	873,791	708,380	591,278
	Long term		25,279	
		1,125,670	961,825	841,835
		~		
	The Hongkong and Shanghai Banking Corporation Limited (HBAI Singapore Branch		5 410	5 200
	Hong Kong Branch	1,556 1,046,832	5,410 877,836	5,200 762,631
	Brunei Branch	20,240	50,211	21,116
	Japan Branch	249	197	257
	Bahamas Branch	8	9	8
	Taiwan Branch	867	1,229	1,165
	Australia Branch Macau Branch	79 78	374 29	123 90
	Philippines Branch	5,305	1,068	4,316
	India Branch	143	48	26
	Indonesia Branch	149	184	235
	Korea Branch	167	64	189
	Mauritius POB Branch	346	245	337
	Sri Lanka Branch Thailand Branch	245 38	110 30	157 18
	Other:	30	50	10
	HSBC Bank Canada	3,452	2,016	3,017
	HSBC France	1,700	1,079	2,445
	HSBC Private Banking Holdings (Suisse) SA	2,891	2,962	4,039
	HSBC Bank Australia Limited	3,451	478	711
	HSBC Bank USA HSBC Bank Plc UK Ops	9,222 1,946	9,570 1,307	24,678 4,510
	HSBL Mauritius – PTL	1,940	1,507	106
	HSBC Republic Bank (UK)	425	206	910
	HSBC Trinkaus and Burkhardt	934	977	150
	HSBC Bank Malaysia Berhad	1,134	804	668
	Bank of Bermuda – Bermuda	15,749	633	429
	HBME United Arab Emirates HSBC Bank International Limited (Jersey)	1,123 2,254	1,386 228	470 289
	Other	2,254 4,916	228 2,940	3,545
		1,125,670	961,825	841,835
		1,140,070	701,025	0-1,055

### 20. Segment Reporting

Segment information is presented in respect of the Banking Group's business segments based on the Banking Group's management and internal reporting structure.

Business segments pay and receive interest to and from Global Banking and Markets on an arm's length basis to reflect the allocation of capital and funding costs.

The Banking Group operates primarily in New Zealand. Geographical information on revenues from external customers is not available and the cost to develop it would be excessive.

### **Business Segments**

The Banking Group comprises the following main business segments:

- *Personal Financial Services (PFS)* Includes loans, deposits and other transactions with retail customers.
- *Commercial Banking (CMB)* Manages the relationships with small and medium sized corporate customers providing loans, deposits and other transactions including trade finance and payment cash management.
- Global Banking and Markets (GBM) (formerly Corporate, Investment Banking and Markets (CIBM)) Manages the relationships with large corporate and institutional customers and undertakes the Banking Group's treasury and investment banking operations.

Reconciling items include income from the investment of interest free funding from HBAP provided to support thin capitalisation ratios and retained profits.

	Unaudited 6 months ended 30.06.10					
Dollars in Thousands	PFS	СМВ	GBM	Total Reportable Segments	Reconciling items	Consolidated
Operating income	9,500	40,353	17,584	67,437	4,494	71,931
Operating profit / (loss) before tax	(2,943)	26,443	11,461	34,961	5,032	39,993
Net Interest Income	7,757	22,365	9,746	39,868	4,522	44,390
Depreciation and amortisation	314	124	413	851	-	851
Other material non-cash items						
Impairment losses on financial assets	2,080	3,546	-	5,626	-	5,626
Impairment recoveries on financial assets	(761)	(625)	-	(1,386)	-	(1,386)
Total other material non-cash items	1,319	2,921	-	4,240	-	4,240

### 20. Segment Reporting (continued)

	Unaudited 6 months ended 30.06.09					
Dollars in Thousands	PFS	СМВ	GBM	Total Reportable Segments	Reconciling items	Consolidated
Operating income	12,353	35,590	18,208	66,151	4,225	70,376
Operating profit / (loss) before tax	(6,192)	26,159	11,706	31,673	4,271	35,944
Net Interest Income	9,204	25,920	10,562	45,686	4,213	49,899
Depreciation and amortisation	374	162	420	956	_	956
Other material non-cash items						
Impairment losses on financial assets	5,600	1,140	-	6,740	-	6,740
Impairment recoveries on financial assets	(61)	(2,323)	-	(2,384)	-	(2,384)
Total other material non-cash items	5,539	(1,183)	-	4,356	-	4,356

	Audited 12 months ended 31.12.09					
Dollars in Thousands	PFS	СМВ	GBM	Total Reportable Segments	Reconciling items	Consolidated
Operating income	21,863	73,802	32,682	128,347	8,028	136,375
Operating profit / (loss) before tax	(9,719)	52,671	21,461	64,413	8,187	72,600
Net Interest Income	17,226	51,252	20,850	89,328	8,047	97,375
Depreciation and amortisation	754	288	841	1,883	-	1,883
Other material non-cash items						
Impairment losses on financial assets	7,056	3,032	-	10,088	-	10,088
Impairment recoveries on financial assets	(672)	(2,928)	-	(3,600)	-	(3,600)
Total other material non-cash items	6,384	104	-	6,488	-	6,488

### 21. Fair Value of Financial Instruments

### Determination of fair value of financial instruments carried at fair value

Fair values are determined according to the following hierarchy:

### *Level 1 – quoted market price*

Financial instruments with quoted prices for identical instruments in active markets.

### Level 2 –valuation technique using observable inputs

Financial instruments with quoted prices for similar instruments in active markets or quoted prices for identical or similar instruments in inactive markets and financial instruments valued using models where all significant inputs are observable.

### Level 3- valuation technique with significant unobservable inputs

Financial instruments valued using valuation techniques where one or more significant inputs are unobservable.

The best evidence of fair value is a quoted price in an actively traded market. In the event that the market for a financial instrument is not active, a valuation technique is used.

The judgement as to whether a market is active may include, but is not restricted to, the consideration of factors such as the magnitude and frequency of trading activity, the availability of prices and the size of bid / offer spreads. In inactive markets, obtaining assurance that the transaction price provides evidence of fair value or determining the adjustments to transaction prices that are necessary to measure the fair value of the instrument requires additional work during the valuation process.

The table below provides an analysis of the various bases described above which have been deployed for valuing financial assets and financial liabilities measured at fair value.

Dollars in Thousands	Unaudited 30.06.10	Unaudited 30.06.10	Unaudited 30.06.10	Unaudited 30.06.10
	Level 1	Level 2	Level 3	TOTAL
ASSETS Debt and equity securities Derivatives financial instruments	-	538,743 162,169	:	538,743 162,169
<b>LIABILITIES</b> Debt securities – designated at fair value Derivatives financial instruments	:	- 168,863	-	- 168,863

There have been no significant transfers between levels 1 and 2 in the period to 30 June.

Dollars in Thousands	Unaudited 30.06.09	Unaudited 30.06.09	Unaudited 30.06.09	Unaudited 30.06.09
Donars in Thousanus	Level 1	Level 2	Level 3	TOTAL
ASSETS		<i>((</i> <b>7</b> 471		<i>((</i> <b>7</b> 471
Debt and equity securities Derivatives financial instruments	-	667,471 158,543	-	667,471 158,543
LIABILITIES				
Debt securities – designated at fair value Derivatives financial instruments	-	81,400 153,408	-	81,400 153,408

### 21. Fair Value of Financial Instruments (continued)

Dollars in Thousands	Audited 31.12.09	Audited 31.12.09	Audited 31.12.09	Audited 31.12.09
	Level 1	Level 2	Level 3	TOTAL
<b>ASSETS</b> Debt and equity securities Derivatives financial instruments	:	538,965 165,377	:	538,965 165,377
<b>LIABILITIES</b> Debt securities – designated at fair value Derivatives financial instruments	-	166,627	-	- 166,627

### Methodologies

The methodologies and assumptions used when determining fair value depend on the terms and risk characteristics of the various instruments and include the following:

#### Cash and demand balances with central banks

For cash and short - term funds the carrying amount is equivalent to the fair value.

#### Debt securities issued

Fair value for certificates of deposit and medium term notes issued with maturities less than six months is approximated to be the carrying value. For certificates of deposit and medium term notes issued with a maturity greater than six months, fair value is determined by using discounted cash flow methods using the interest rates applicable to financial instruments of similar maturity.

#### Debt securities

For available-for-sale securities that are quoted in active markets, fair values are determined by reference to the current quoted bid/offer price.

#### Advances to customers, advances to banks, and amounts due from related parties

Fair values of advances to customers, advances to banks, and amounts due from related parties with maturities of six months or longer have been estimated by discounting cashflows up to the next repricing date with reference to current rates at which similar loans and advances would be made to other borrowers with a similar credit rating and the same maturities. The fair values of advances to customers, advances to banks, and amounts due from related parties with maturities less than six months are approximated to be the carrying value.

#### Deposits, other accounts and amounts due to related parties

The fair values of deposits and other liabilities with maturities of less than six months are approximated to be the carrying amount. For liabilities with maturities of six months or longer, fair values have been based on quoted market prices, where such prices exist. Otherwise, fair values have been estimated by reference to rates currently offered for similar liabilities of similar maturities.

#### Derivative financial instruments

The fair values of exchange rate and interest rate contracts were obtained from quoted market prices or discounted cash flow models.

### Other assets and other liabilities

For other assets and other liabilities the carrying amount is considered to be the fair value.

### 21. Fair Value of Financial Instruments (continued)

The following table summarises the carrying values and fair values of financial assets and liabilities.

Dollars in Thousands	Unaudited 30.06.10	Unaudited 30.06.10	Unaudited 30.06.09	Unaudited 30.06.09
	Carrying Value	Fair Value	Carrying Value	Fair Value
ASSETS				
Advances to customers	3,233,139	3,233,547	3,716,536	3,721,915
Total financial assets not carried at fair value	3,233,139	3,233,547	3,716,536	3,721,915
Total financial assets whose carrying value	1 775 079	1 775 079	1 512 025	1 512 025
approximates fair value Total non-financial assets	1,775,078	1,775,078 26,483	1,513,925	1,513,925
Total non-manetal assets	<u>26,483</u> 5,034,700	5,035,108	<u>26,773</u> 5,257,234	26,773 5,262,613
	5,054,700	5,035,108	3,237,234	3,202,015
LIABILITIES				
Customer deposits	2,737,938	2,739,584	2,922,685	2,924,081
Debt securities	770,870	770,870	1,012,988	1,012,499
Amounts due to related parties	1,125,670	1,127,726	961,825	963,953
Total financial liabilities not carried at fair value	4,634,478	4,638,180	4,897,498	4,900,533
Total financial liabilities whose carrying value	2// 000	266,000	220,422	220,422
approximates fair value	366,908	366,908	328,433	328,433
Total non-financial liabilities	6,030	6,030	4,707	4,707
	5,007,416	5,011,118	5,230,638	5,233,673

Dollars in Thousands	Audited 31.12.09	Audited 31.12.09
	Carrying	Fair
	Value	Value
ASSETS		
Advances to customers	3,307,337	3,309,879
Total financial assets not carried at fair value	3,307,337	3,309,879
Total financial assets whose carrying value	1 427 260	1 427 260
approximates fair value Total non-financial assets	1,437,369	1,437,369
Total non-financial assets	25,664 4,770,370	25,664 4,772,912
	4,770,370	4,772,912
LIABILITIES		
Customer deposits	2,850,555	2,851,297
Debt securities	778,538	778,376
Amounts due to related parties	841,835	843,266
Total financial liabilities not carried at fair value	4,470,928	4,472,939
Total financial liabilities whose carrying value	0 < 1 10 5	0 < 4 10 5
approximates fair value	264,185	264,185
Total non-financial liabilities	8,576	8,576
	4,743,689	4,745,700

### 22. Risk weighted exposures

Risk weighted exposures are derived in accordance with the Reserve Bank of New Zealand's Capital Adequacy Framework as required by the Registered Bank Disclosure Statement (Full & Half Year Overseas Incorporated Banks) Order 2008.

Contingent liabilities and commitments are credit-related instruments which include letters of credit, guarantees and commitments to extend credit. The contract amount represents the amount at risk should the contract be fully drawn upon and the client default. The credit equivalent amounts are determined in accordance with the original exposure method under the Reserve Bank of New Zealand's risk weighted capital adequacy guidelines.

Off - balance sheet financial instruments arise from futures, forward, swap and option transactions undertaken by the Branch in the foreign exchange and interest rate markets. Contractual amounts of these instruments indicate the volume of transactions outstanding at the balance sheet date; they do not represent amounts at risk.

### Total risk weighted exposure – 30 June 2010 (Unaudited) On-balance sheet

	Principal Amount	Risk Weight	Risk Weighted
			Exposure
	<b>\$m</b>	%	<b>\$m</b>
Cash and short-term claims on government	733.4	0.0	-
Claims on banks	1,080.5	20.0	216.1
Residential mortgages	939.9	50.0	470.0
Other assets	2,118.8	100.0	2,118.8
Non-risk weighted assets	162.1	-	-
	5,034.7		2,804.9

Off-balance sheet		Credit	Average	Risk
	Contract	equivalent	Counterparty	Weighted
	amount	amount	Risk weight	<i>Exposure</i>
	\$m	\$m	%	\$m
Direct credit substitutes	52.2	52.2	42.7	22.3
Transaction related contingent items	93.9	46.9	93.6	43.9
Trade related contingent items	94.8	19.0	84.7	16.1
Commitments, maturity one year or more	717.6	358.8	100.0	358.8
Commitments, maturity up to one year	718.2	-	-	-
Market related contracts				
Exchange rate contracts:				
Forwards				
- Trading	4,437.8	135.5	34.2	46.3
Currency Options				
- Trading	3,758.1	171.2	35.0	60.0
Cross Currency Swaps				
- Trading	981.9	121.9	34.5	42.1
Interest rate contracts:				
Swaps				
- Trading	2,271.1	89.2	30.0	26.8
- Other than trading	634.0	11.0	20.0	2.2
Forwards interest rate agreement				
- Trading	0.0	-	-	-
Interest rate options				
- Trading	100.0	2.5	52.0	1.3
Total off-balance sheet exposures	13,859.6	1,008.2		619.8
Total risk weighted exposures	/			3,424.7
				-,

Residential mortgages by loan-to-valuation ratio as at 30 June 2010	Principal Amount
LVR Range	<b>\$</b> m
0%-80%	893.6
81%-90%	27.7
Over 90%	18.6
Residential mortgages	939.9

### 22. Risk weighted exposures (continued)

### Total risk weighted exposure – 30 June 2009 (Unaudited) On-balance sheet

		Principal	Risk Weight	Risk
		Amount	0	Weighted
				Exposure
		\$m	%	\$m
Cash and short-term claims on government		553.3	0.0	-
Claims on banks		1,036.2	20.0	207.2
Residential mortgages		1,039.7	50.0	519.9
Other assets		2,469.5	100.0	2,469.5
Non-risk weighted assets		158.5	-	2,105.5
Ton fisk weighted assets		5,257.2	•	3,196.6
		5,251.2	:	5,170.0
Off-balance sheet		Credit	Average	Risk
ojj-buunce sheel	Contract	equivalent	Counterparty	Weighted
	amount	amount	Risk weight	Exposure
		\$m	Kisk weight %	1
Direct and dit authority too	\$m			\$m
Direct credit substitutes	80.5	80.5	95.0	76.5
Transaction related contingent items	32.7	16.3	95.1	15.5
Trade related contingent items	87.4	17.5	38.3	6.7
Commitments, maturity one year or more	545.7	272.9	100.0	272.9
Commitments, maturity up to one year	799.8	-	-	-
Market related contracts				
Exchange rate contracts:				
Forwards				
- Trading	4,861.3	149.7	32.8	49.1
Currency Options				
- Trading	1,297.4	28.2	37.6	10.6
Cross Currency Swaps				
- Trading	662.0	117.8	35.4	41.7
Interest rate contracts:				
Swaps				
- Trading	1,723.5	59.2	32.9	19.5
- Other than trading	521.0	13.1	19.8	2.6
Forwards interest rate agreement				
- Trading	220.0	1.1	36.4	0.4
Interest rate options				
- Trading	544.0	13.0	27.7	3.6
Total off-balance sheet exposures	11,375.3	769.3		499.1
Total risk weighted exposures			•	3,695.7
Total fisk weighted exposures			:	5,095.7
Residential mortgages by loan-to-valuation ratio as a	t 30 June 2009		Princ	ipal Amount
LVR Range				\$m
0%-80%				965.5
81%-90%				49.7
Over 90%				24.5
Residential mortgages				1,039.7
Nosidential mongages			=	1,037.7

### 22. Risk weighted exposures (continued)

81%-90%

Over 90%

Residential mortgages

### Total risk weighted exposure – 31 December 2009 (Audited) **On-balance** sheet

	\$m	%	\$m
Cash and short-term claims on government	583.4	0.0	-
Claims on banks	871.4	20.0	174.3
Residential mortgages	957.7	50.0	478.9
Other assets	2,192.5	100.0	2,192.5
Non-risk weighted assets	165.4	-	-
	4,770.4	-	2,845.7
Off-balance sheet	Credit	Average	Risk

Principal

Amount

Risk Weight

Risk

Weighted Exposure

Ojj-balance sneel		Creati	Average	RISK
	Contract	equivalent	Counterparty	Weighted
	amount	amount	Risk weight	Exposure
	\$m	\$m	%	\$m
Direct credit substitutes	32.6	32.6	51.5	16.8
Transaction related contingent items	71.5	35.8	91.9	32.9
Trade related contingent items	78.9	15.8	34.2	5.4
Commitments, maturity one year or more	778.3	389.2	100.0	389.2
Commitments, maturity up to one year	898.7	-	-	-
Market related contracts				
Exchange rate contracts:				
Forwards				
- Trading	3,430.6	98.8	32.2	31.8
Currency Options				
- Trading	3,230.5	141.7	34.9	49.5
Cross Currency Swaps				
- Trading	617.0	110.1	36.2	39.9
Interest rate contracts:				
Swaps				
- Trading	2,153.2	81.2	29.2	23.7
- Other than trading	457.0	11.4	20.2	2.3
Forwards interest rate agreement				
- Trading	-	-	-	-
Interest rate options				
- Trading	416.0	11.2	29.5	3.3
Total off-balance sheet exposures	12,164.3	927.8		594.8
Total risk weighted exposures			-	3,440.5
Residential mortgages by loan-to-valuation ratio as	at 31 December 200	9	Princ	ipal Amount
LVR Range		,	1 Hite	sipar / miloant \$m
0%-80%				900.0
0,0,00,0				200.0

46.4

11.3

957.7

### 23. Concentrations of credit and funding risk

The maximum credit risk of on-balance sheet financial assets is best represented by the carrying amount of the assets, net of any provision for credit impairment. The credit risk exposure does not take into account the fair value of any collateral, in the event of other parties failing to perform their obligations under financial instruments.

Dollars in Thousands	Unaudited 30.06.10	Unaudited 30.06.09	Audited 31.12.09
On-balance sheet credit exposures			
Cash and demand balances with central banks	695,296	516,790	546,403
Advances to banks	650	3,011	1,946
Debt and equity securities	538,743	667,471	538,965
Advances to customers	3,233,139	3,716,536	3,307,337
Amounts due from related parties	360,475	151,982	169,268
Other assets	17,745	16,128	15,410
	4,846,048	5,071,918	4,579,329
Off-balance sheet credit exposures and derivatives	1,838,728	1,704,527	2,025,408
Total credit exposures	6,684,776	6,776,445	6,604,737

Concentrations of credit risk exist if a number of counterparties are engaged in similar economic characteristics that would cause their ability to meet contractual obligations to be similarly affected by changes in economic or other conditions. The following analysis of financial assets by industry sector is based on categories and definitions used by the Hong Kong Monetary Authority:

### Concentrations of credit risk by industry

Individual	1,072,103	1,200,809	1,109,330
Commercial and industrial	2,041,914	2,010,272	2,022,556
Commercial real estate and construction	849,079	807,255	819,954
Banks and financial institutions	2,002,816	2,084,042	1,928,485
Agriculture – Forestry and mining	232,500	281,315	266,663
Other	486,364	392,752	457,749
	6,684,776	6,776,445	6,604,737

### Concentrations of credit risk by geographical area

New Zealand	5,766,110	5,670,600	5,630,962
Hong Kong	368,545	168,724	193,869
Other Overseas	550,121	937,121	779,906
	6,684,776	6,776,445	6,604,737

### Concentration of Credit Exposures to Individual Counterparties

The Registered Bank in New Zealand has no credit exposures including exposures to any OECD Government, equal to or in excess of 10% of the Overseas Bank's equity, during the current reporting period and the previous corresponding period. These exposures do not include exposures to counterparties if they are booked outside of New Zealand.

### 23. Concentrations of credit and funding risk (continued)

Dollars in Thousands	Unaudited 30.06.10	Unaudited 30.06.09	Audited 31.12.09
Concentrations of funding			
Concentrations of funding by product			
Deposits by banks Customer deposits Debt securities Amounts due to related parties	171,560 2,737,938 770,870 1,125,670 4,806,038	61,601 2,922,685 1,094,388 961,825 5,040,499	62,496 2,850,555 778,538 841,835 4,533,424
Concentrations of funding by industry			
Agriculture, forestry, fishing and mining Manufacturing Electricity, gas and water Wholesale and retail trade Accommodation and restaurants Banking and finance Property and business services Local authorities Individual Other	29,021 283,647 222 78,836 9,128 2,216,484 178,634 53,722 1,902,433 53,911 4,806,038	$\begin{array}{r} 49,811\\ 163,787\\ 23,423\\ 128,739\\ 18,067\\ 2,334,543\\ 171,545\\ 7,496\\ 2,074,516\\ 68,572\\ \hline 5,040,499\end{array}$	$\begin{array}{r} 27,473\\ 230,829\\ 21,512\\ 127,928\\ 6,221\\ 1,846,869\\ 204,433\\ 8,646\\ 2,001,400\\ 58,113\\ 4,533,424\\ \end{array}$
Concentrations of funding by geographical area			
New Zealand Australia China Great Britain Hong Kong Malaysia Singapore Taiwan Other Overseas	$\begin{array}{r} 2,360,731\\ 53,650\\ 329,431\\ 127,932\\ 1,363,441\\ 42,187\\ 34,519\\ 73,006\\ \underline{421,141}\\ 4,806,038 \end{array}$	2,849,342 47,717 379,004 115,651 1,174,152 31,391 31,807 99,490 <u>311,945</u> 5,040,499	$\begin{array}{r} 2,460,197\\ 50,673\\ 372,100\\ 123,899\\ 1,063,563\\ 32,804\\ 37,185\\ 86,363\\ 306,640\\ \hline 4,533,424\\ \end{array}$

### 23. Concentrations of credit and funding risk (continued)

The credit quality of impaired advances is assessed by reference to a standard credit rating system.

Grades 1 and 2 include corporate facilities demonstrating financial condition, risk factors and capacity to repay that are good to excellent, residential mortgages with low to moderate loan to value ratios and other retail accounts which are maintained within product guidelines.

Grade 3 represents satisfactory risk, and includes corporate facilities that require closer monitoring, mortgages with higher loan to value ratios, and other retail exposures which operate outside product guidelines.

Grades 4 and 5 include facilities that require varying degrees of special attention.

Grades 6 and 7 relate to impaired loans and advances.

Restructured assets include facilities for which the original terms have been changed to grant the counterparty a concession that would not otherwise have been available, due to the counterparty's difficulties in complying with the original terms. The revised terms of the facility are not comparable with the terms of new facilities with comparable risk. The yield on the asset following the restructuring is equal to, or greater than, the average cost of funds, or a loss is not otherwise expected to be incurred.

	Unaudited 30.06.10	Unaudited 30.06.09	Audited 31.12.09
Dollars in Thousands			
Carrying amount			
Advances to customers	3,233,139	3,716,536	3,307,337
	3,233,139	3,716,536	3,307,337
			- , ,
Individually Impaired			
Grade 6: Impaired	45,008	47,745	43,900
Gross amount	45,008	47,745	43,900
Allowance for impairment	(13,183)	(13,288)	(11,249)
Carrying amount	31,825	34,457	32,651
Restructured			
Grade 1-3: Low-fair risk	-	-	-
Carrying amount	-		
Collectively Impaired			
Allowance for impairment	(2,509)	(2,923)	(3,030)
Carrying amount	(2,509)	(2,923)	(3,030)
Past due but not impaired			
Grade 1-3: Low-fair risk	20,203	27,495	56,675
Grade 4-5: Watch List	16,604	11,989	20,464
Carrying amount	36,807	39,484	77,139
Past due comprises:		i	i
0-30 days	32,511	36,490	66,109
30-90 days	1,823	2,993	10,983
90 days +	2,473	1	47
Carrying amount	36,807	39,484	77,139
Neither past due nor impaired			
Grade 1-3: Low-fair risk	3,067,283	3,287,178	3.025,594
Grade 4-5: Watch List	99,733	358,340	174,983
Carrying amount	3,167,016	3,645,518	3,200,577
Includes accounts with renegotiated terms	41,442	77,608	49,727
6	· · · · · · · · · · · · · · · · · · ·		
Total carrying amount	3,233,139	3,716,536	3,307,337

### 23. Concentration of Credit and Funding Risk (continued)

The Banking Group holds collateral against advances to customers in the form of mortgage interest over property, other registered securities over assets, and guarantees. The Banking Group generally applies a loan to value ratio for customer advances of 80%, however this ratio may be varied according to other criteria such as customer income streams, mortgage protection insurance and relationship with HSBC. Estimates of fair value are based on the value of the collateral assessed at the time of borrowing, and generally are not updated except when a loan is individually assessed as impaired.

Collateral is generally not held over advances to banks, except when securities are held as part of reverse repurchase and securities borrowing activity.

There are no other assets, including Cash and demand balances with central banks, Advances to banks, Debt securities, Derivative financial instruments, and Amounts due from related parties which are considered past due, impaired or restructured at balance date (June 2009: Nil; December 2009: Nil).

### Other financial assets neither past due nor impaired

The credit quality of other financial assets that were neither past due or impaired can be assessed by reference to the internal rating system adopted by the Banking Group. The below schedule excludes accrued interest.

Dollars in Thousands	TOTAL	Grade 1-2	Grade 3	Grade 4-5
30 June 2010 (Unaudited)				
Cash and demand balances with central banks	695,296	695,296	-	-
Advances to banks	650	447	203	-
Debt and equity securities	538,743	538,743	-	-
Derivative financial instruments	162,169	128,960	32,942	267
Amounts due from related parties	360,475	360,475	-	-
<b>30 June 2009 (Unaudited)</b> Cash and demand balances with central banks Advances to banks Debt and equity securities Derivative financial instruments Amounts due from related parties	516,790 3,011 667,471 158,543 151,982	516,790 2,172 667,471 82,672 151,982	839 70,869	5,002
31 December 2009 (Audited)				
Cash and demand balances with central banks	546,403	546,403	-	-
Advances to banks	1,946	1,745	201	-
Debt and equity securities	538,965	538,965	-	-
Derivative financial instruments	165,377	128,851	30,024	6,502
Amounts due from related parties	169,268	169,268	-	-

### 24. Liquidity risk – Maturity Schedule

The table below analyses the Branch's assets and liabilities into relevant maturity groupings based on the remaining period at balance sheet date to the contractual maturity date.

$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$								37		
Delara in Millions         Demand         mth         yrs         yrs         yrs         manuarity         Total           30 Jane 2010 (Cnaudited)         Assets         Cask and demand balances with central banks         695         -         -         -         695           Cask and demand balances with central banks         695         -         -         -         695           Avances to castomers         116         733 152         856         445         931         -         3233           Anounts due from related parties         17         343         -         -         -         314         20           Fixed assets         -         -         1         2         3         14         20           Fixed assets         -         -         -         -         -         -         2         2           Atoti         152         163         152         857         447         794         24         44373           Derivative financial instruments - inflow         -         51         41         4         60         6         162           Liabilitie         Peposits         1,148         1,338         190         28         5 <td< td=""><td></td><td>On</td><td>0.6</td><td>6 12</td><td>12</td><td>21</td><td>Over 1</td><td>No</td><td></td></td<>		On	0.6	6 12	12	21	Over 1	No		
30 June 2010 (Chaudited)           Assets           Cash and demand balances with central banks           Advances to banks           Debt and equity securities           1           Colspan="2">Colspan="2" <colspan="2">Colspan="2"Colspan="2"<colspan="2"<colspan="2"<colspan="2"<colspan="2"<cols< td=""><td>Dollars in Millions</td><td></td><td></td><td></td><td></td><td></td><td></td><td>1 0</td><td>Total</td></colspan="2"<colspan="2"<colspan="2"<colspan="2"<cols<></colspan="2">	Dollars in Millions							1 0	Total	
Assets         995         -         -         -         995         -         -         1         1         -         1         1         - <th c<="" td=""><td>Dotails in matoris</td><td>Demana</td><td>mm</td><td>mm</td><td><i>yr</i> 5</td><td><i>yr</i> 3</td><td>yrs</td><td>manny</td><td>10101</td></th>	<td>Dotails in matoris</td> <td>Demana</td> <td>mm</td> <td>mm</td> <td><i>yr</i> 5</td> <td><i>yr</i> 3</td> <td>yrs</td> <td>manny</td> <td>10101</td>	Dotails in matoris	Demana	mm	mm	<i>yr</i> 5	<i>yr</i> 3	yrs	manny	10101
	30 June 2010 (Unaudited)									
$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$	Assets									
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Cash and demand balances with central banks	695	-	-	-	-	-	-	695	
$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$		1	-	-	-	-	-	-		
Amounts due from related parties         17         343         .						-	-	-		
$\begin{array}{c c c c c c c c c c c c c c c c c c c $					856	445	931	-	,	
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	•	17			-	-	-	-		
Intensible assets       -       -       -       1       2       3       14       20         Total       829       1.633       152       857       447       934       21       4.873         Derivative financial instruments - (outflow)       -       63711       -       (c466)       -       (1,017)         Derivative financial instruments - assets       -       51       41       4       60       6       -       162         Liabilities       Deposits by banks       161       10       -       -       -       771         Amounts due to related parties       252       373       501       -       -       -       1,26         Other liabilities       2       -       -       -       1,26       -       -       1,26         Other liabilities       2       1,56       2,525       691       28       5       29       -       4,809         Derivative financial instruments – (inflow)       -       (371)       -       (646)       -       -       1,160         Derivative financial instruments – liabilities       -       517       -       -       -       31       -       -       -		-	18	-	-	-	-	-		
Fixed assets       -       -       -       -       -       -       2       2         load       829       1,633       152       857       447       934       21       4,873         Derivative financial instruments - (outflow)       -       (371)       -       (646)       -       (1,179)         Derivative financial instruments - sets       -       141       4       60       6       -       162         Liabilities       -       -       -       -       -       171       -       -       -       171         Amounts due to related parties       252       373       501       -       -       -       7714         Amounts due to related parties       1,148       1,338       190       28       5       29       -       2,738         Derivative financial instruments – (inflow)       -       -       -       -       -       -       -       -       -       -       -       1,126         Derivative financial instruments – liabilities       -       52       444       8       60       5       -       1,126         Derivative financial instruments – outhow       -       52       444		-	-	-	-	-	-			
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	-	-	-							
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		820	1 633							
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		027	/						/	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		-			-					
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$						. ,				
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Derivative financial instruments - assets		51	71		00	0	_	102	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Liabilities									
Customer deposits       1,148       1,338       190       28       5       29       -       2,738         Debt securities       -       -       -       -       -       771       -       -       -       771         Amounts due to related parties       252       373       501       -       -       -       -       711         Other liabilities       -       31       -       -       -       -       2       -       -       -       2       -       -       -       2       1,561       2,525       601       28       5       29       -       4,839       0       0       -       (1,017)       0       0       0       1,017)       0       0       0       1,017)       0       0       0       0       0       1,017)       0       <		161	10	-	-	-	-	-	171	
Amounts due to related parties $252$ $373$ $501$ -       -       -       1,126         Other liabilities       - $31$ -       -       -       31         Current taxation       -       2       -       -       -       2         Total       -       -       -       -       2       -       -       -       2         Derivative financial instruments - outflow       -       52       415       8       706       5       -       1,186         Derivative financial instruments - liabilities       -       52       444       8       60       5       -       169         Net assets       (732)       (893)       (542)       825       442       906       21       27         30 June 2009 (Unaudited)       -       -       -       -       -       -       -       -       -       667       -       169       -       -       169       -       -       166       -       -       -       166       1,093       -       -       166       -       -       -       152       0ther assets       -       16       -       - <td< td=""><td>1 1</td><td>1,148</td><td>1,338</td><td>190</td><td>28</td><td>5</td><td>29</td><td>-</td><td>2,738</td></td<>	1 1	1,148	1,338	190	28	5	29	-	2,738	
Other liabilities       .	Debt securities	-	771	-	-	-	-	-	771	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Amounts due to related parties	252	373	501	-	-	-	-	1,126	
Total       1,561       2,525       691       28       5       29       4,839         Derivative financial instruments – (inflow)       52       415       8       706       5       -       1,186         Derivative financial instruments – liabilities       -       52       44       8       60       5       -       1,186         Net assets       (732)       (893)       (542)       825       442       906       21       27         30 June 2009 (Unaudited)       Assets       -       -       -       -       517         Advances to banks       517       -       -       -       -       517         Advances to banks       3       -       -       -       -       667         Advances to customers       146       568       323       771       816       1,093       -       3,717         Amounts due from related parties       21       124       7       -       -       -       162         Deferrad taxation       -       -       1       1       1       4       4       21         Fixed assets       -       -       1       1       1       4       4	Other liabilities	-	31	-	-	-	-	-	31	
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	Current taxation			-				-	2	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		1,561	2,525		28		29	-	/	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		-	-					-		
Net assets         (732)         (893)         (542)         825         442         906         21         27           30 June 2009 (Unaudited)         Assets         Cash and demand balances with central banks $517$ -         517           Advances to banks         -         -         -         -         -         -         -         -         667           Advances to customers         146         568         323         771         816         1,093         -         3,717           Amounts due from related parties         -         16         -         -         -         -         165           Deferred taxation         -         -         -         1         1         1         4         4         11           Intangible assets         -         -         -		-						-		
<b>30 June 2009 (Unaudited)</b> Assets         Cash and demand balances with central banks $517$ -       -       -       -       517         Advances to banks       3       -       -       -       -       -       33         Debt and equity securities       -       578       39       50       -       -       -       667         Advances to customers       146       568       323       771       816       1,093       -       3,717         Amounts due from related parties       21       124       7       -       -       -       152         Other assets       -       16       -       -       -       -       16         Deferred taxation       -       -       -       -       -       2       2         Total       687       1,286       370       822       817       1,097       20       5,099         Derivative financial instruments – inflow       -       90       24       24       105       -       856         Derivative financial instruments - assets       -       90       24       24       12       8       -       1,58 <td>Derivative financial instruments – liabilities</td> <td>-</td> <td>52</td> <td>44</td> <td>8</td> <td>60</td> <td>5</td> <td>-</td> <td>169</td>	Derivative financial instruments – liabilities	-	52	44	8	60	5	-	169	
<b>30 June 2009 (Unaudited)</b> Assets         Cash and demand balances with central banks $517$ -       -       -       -       517         Advances to banks       3       -       -       -       -       -       33         Debt and equity securities       -       578       39       50       -       -       -       667         Advances to customers       146       568       323       771       816       1,093       -       3,717         Amounts due from related parties       21       124       7       -       -       -       152         Other assets       -       16       -       -       -       -       16         Deferred taxation       -       -       -       -       -       2       2         Total       687       1,286       370       822       817       1,097       20       5,099         Derivative financial instruments – inflow       -       90       24       24       105       -       856         Derivative financial instruments - assets       -       90       24       24       12       8       -       1,58 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>										
Assets       Cash and demand balances with central banks       517       -       -       -       -       -       -       -       -       -       -       -       -       517         Advances to banks       3       -       -       -       -       3       3       -       -       -       3       3       -       -       -       -       3       3       -       -       -       -       -       3       3       -       -       -       -       3       3       -       -       -       -       -       667       3       3       -       -       -       -       667       Advances to customers       146       568       323       771       816       1,093       -       3,717         Amounts due from related parties       21       124       7       -       -       -       16       -       -       -       16       16       -       -       11       1       4       4       14       21       2       2       2       1       -       -       -       10       10       17       2       2       2       2       2       2       2 <td>Nat assats</td> <td>(722)</td> <td>(902)</td> <td>(542)</td> <td>825</td> <td>442</td> <td>006</td> <td>21</td> <td>27</td>	Nat assats	(722)	(902)	(542)	825	442	006	21	27	
Assets       Cash and demand balances with central banks       517       -       -       -       -       -       -       -       -       -       -       -       -       517         Advances to banks       3       -       -       -       -       3       3       -       -       -       3       3       -       -       -       -       3       3       -       -       -       -       -       3       3       -       -       -       -       3       3       -       -       -       -       -       667       3       3       -       -       -       -       667       Advances to customers       146       568       323       771       816       1,093       -       3,717         Amounts due from related parties       21       124       7       -       -       -       16       -       -       -       16       16       -       -       11       1       4       4       14       21       2       2       2       1       -       -       -       10       10       17       2       2       2       2       2       2       2 <td>Net assets</td> <td>(732)</td> <td>(893)</td> <td>(542)</td> <td>825</td> <td>442</td> <td>906</td> <td>21</td> <td>27</td>	Net assets	(732)	(893)	(542)	825	442	906	21	27	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		(732)	(893)	(542)	825	442	906	21	27	
Advances to banks33Debt and equity securities-5783950667Advances to customers1465683237718161,093-3,717Amounts due from related parties211247152Other assets-1616Deferred taxation44Intangible assets11141421Fixed assets22Total6871,2863708228171,097205,099Derivative financial instruments – inflow-902424613105-856Derivative financial instruments – (outflow)62698)Derivative financial instruments - assets902424128-158Liabilities-997-9762Other labilities62Other labilities-3262Other liabilities-3232Debt securities-3232 <td< td=""><td>30 June 2009 (Unaudited)</td><td>(732)</td><td>(893)</td><td>(542)</td><td>825</td><td>442</td><td>906</td><td>21</td><td>27</td></td<>	30 June 2009 (Unaudited)	(732)	(893)	(542)	825	442	906	21	27	
Advances to customers1465683237718161,093-3,717Amounts due from related parties211247152Other assets-1616Deferred taxation44Intangible assets11141421Fixed assets11141421Fixed assets22Total6871,2863708228171,097205,099Derivative financial instruments - inflow-902424613105-856Derivative financial instruments - (outflow)62Customer deposits1,1381,447269367262,923Debt securities-997-97962Other liabilities-3232Current taxation-532Total1,4152,802670158726-5,078Derivative financial instruments - (inflow)-852617618105-851Derivative financial instruments - outflow <td><b>30 June 2009 (Unaudited)</b> Assets</td> <td></td> <td>(893)</td> <td></td> <td>825</td> <td>442</td> <td><u>906</u></td> <td>21</td> <td></td>	<b>30 June 2009 (Unaudited)</b> Assets		(893)		825	442	<u>906</u>	21		
Advances to customers1465683237718161,093-3,717Amounts due from related parties211247152Other assets-1616Deferred taxation44Intangible assets11141421Fixed assets11141421Fixed assets22Total6871,2863708228171,097205,099Derivative financial instruments - inflow-902424613105-856Derivative financial instruments - (outflow)62Customer deposits1,1381,447269367262,923Debt securities-997-97962Other liabilities-3232Current taxation-532Total1,4152,802670158726-5,078Derivative financial instruments - (inflow)-852617618105-851Derivative financial instruments - outflow <td><b>30 June 2009 (Unaudited)</b> Assets Cash and demand balances with central banks</td> <td>517</td> <td></td> <td>-</td> <td>-</td> <td>442</td> <td><u>906</u> - -</td> <td></td> <td>517</td>	<b>30 June 2009 (Unaudited)</b> Assets Cash and demand balances with central banks	517		-	-	442	<u>906</u> - -		517	
Other assets-1616Deferred taxation16Intangible assets44Intangible assets11141421Fixed assets22Total22Derivative financial instruments – inflow-902424613105-856Derivative financial instruments – (outflow)(601)(97)-(698)Derivative financial instruments - assets-902424128-158Liabilities622.923Deb securities-997-97962Other liabilities-3232Current taxation-55Total601)(97)-(698)Derivative financial instruments – (inflow)62Other liabilities-3232Current taxation-55Derivative financial instruments – (inflow)	<b>30 June 2009 (Unaudited)</b> <i>Assets</i> Cash and demand balances with central banks Advances to banks	517 3	-		-	-	<u>906</u> - -		517 3	
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	<b>30 June 2009 (Unaudited)</b> <i>Assets</i> Cash and demand balances with central banks Advances to banks Debt and equity securities	517	578		- 50	- - -		- -	517 3 667	
Intangible assets11141421Fixed assets22Total6871,2863708228171,097205,099Derivative financial instruments – inflow-902424613105-856Derivative financial instruments – (outflow)(601)(97)-(698)Derivative financial instruments - assets-902424128-158LiabilitiesDeposits by banks4912162Customer deposits1,1381,447269367262,923Debt securities-997-9771,094Amounts due to related parties2283094002532Current taxation-5532Derivative financial instruments – (inflow)-555Derivative financial instruments – outflow-852617618105-851Derivative financial instruments – liabilities-852617178-153	<b>30 June 2009 (Unaudited)</b> <i>Assets</i> Cash and demand balances with central banks Advances to banks Debt and equity securities Advances to customers	517 3 146	- - 578 568	- 39 323	- 50 771	- - -		- - -	517 3 667 3,717	
Fixed assets22Total $687$ $1,286$ $370$ $822$ $817$ $1,097$ $20$ $5,099$ Derivative financial instruments – inflow-90 $24$ $24$ $613$ $105$ - $856$ Derivative financial instruments – (outflow)(601) $(97)$ - $(698)$ Derivative financial instruments - assets-90 $24$ $24$ $12$ 8- $158$ LiabilitiesDeposits by banks4912162Customer deposits1,1381,447 $269$ $36$ 7 $26$ - $2,923$ Debt securities-997-971,094Amounts due to related parties $228$ $309$ $400$ $25$ 962Other liabilities- $5$ $32$ $32$ Current taxation-5 $5$ $5$ Derivative financial instruments – (inflow)- $85$ $26$ $17$ $618$ $105$ - $851$ Derivative financial instruments – liabilities- $85$ $26$ $17$ $17$ $8$ - $153$	<b>30 June 2009 (Unaudited)</b> <i>Assets</i> Cash and demand balances with central banks Advances to banks Debt and equity securities Advances to customers Amounts due from related parties	517 3 146	578 568 124	39 323 7	- 50 771	- - -		- - -	517 3 667 3,717 152	
Total $687$ $1,286$ $370$ $822$ $817$ $1,097$ $20$ $5,099$ Derivative financial instruments – inflow $ 90$ $24$ $24$ $613$ $105$ $ 856$ Derivative financial instruments – (outflow) $   (601)$ $(97)$ $ (698)$ Derivative financial instruments – assets $ 90$ $24$ $24$ $12$ $8$ $ 158$ Liabilities $        622$ Deposits by banks $49$ $12$ $1$ $   622$ Customer deposits $1,138$ $1,447$ $269$ $36$ $7$ $26$ $ 2,923$ Debt securities $ 997$ $ 977$ $  1,094$ Amounts due to related parties $228$ $309$ $400$ $25$ $  962$ Other liabilities $ 32$ $    32$ Current taxation $ 5$ $    5$ Derivative financial instruments – (inflow) $     5078$ Derivative financial instruments – liabilities $ 85$ $26$ $17$ $618$ $105$ $ 851$ Derivative financial instruments – liabilities $ 85$ $26$ $17$ $17$ $8$ $ 153$	<b>30 June 2009 (Unaudited)</b> <i>Assets</i> Cash and demand balances with central banks Advances to banks Debt and equity securities Advances to customers Amounts due from related parties Other assets	517 3 146	578 568 124 16	- 39 323 7	50 771	- - 816 -		- - - - -	517 3 667 3,717 152 16	
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	<b>30 June 2009 (Unaudited)</b> <i>Assets</i> Cash and demand balances with central banks Advances to banks Debt and equity securities Advances to customers Amounts due from related parties Other assets Deferred taxation Intangible assets	517 3 146	578 568 124 16	39 323 7	50 771 -			- - - - 4 14	517 3 667 3,717 152 16 4 21	
Derivative financial instruments - (outflow) Derivative financial instruments - assets(601) $(97)$ -(698)Liabilities Deposits by banks-902424128-158Liabilities Deposits by banks4912162Customer deposits Debt securities1,1381,44726936726-2,923Debt securities-997-971,094Amounts due to related parties Other liabilities22830940025962Other liabilities Derivative financial instruments - (inflow) Derivative financial instruments - (inflow)-555Derivative financial instruments - outflow Derivative financial instruments - liabilities-852617618105-851Derivative financial instruments - liabilities-852617178-153	<b>30 June 2009 (Unaudited)</b> <i>Assets</i> Cash and demand balances with central banks Advances to banks Debt and equity securities Advances to customers Amounts due from related parties Other assets Deferred taxation Intangible assets Fixed assets	517 3 146 21 -	578 568 124 16	- 39 323 7 - 1	50 771 - - 1	- 816 - - 1	- - 1,093 - - 4	- - - 4 14 2	517 3 667 3,717 152 16 4 21 2	
Derivative financial instruments - assets-902424128-158LiabilitiesDeposits by banks4912162Customer deposits1,1381,44726936726-2,923Debt securities-997-971,094Amounts due to related parties22830940025962Other liabilities-3232Current taxation-55Total1,4152,802670158726-5,078Derivative financial instruments – (inflow)(601)(97)-(698)Derivative financial instruments – outflow-852617618105-851Derivative financial instruments – liabilities-852617178-153	<b>30 June 2009 (Unaudited)</b> <i>Assets</i> Cash and demand balances with central banks Advances to banks Debt and equity securities Advances to customers Amounts due from related parties Other assets Deferred taxation Intangible assets Fixed assets <i>Total</i>	517 3 146 21 -	578 568 124 16 - - - 1,286	39 323 7 - 1 370	50 771 - 1 - 822	- - 816 - - 1 - 817	- - 1,093 - - 4 1,097	- - - 4 14 2 20	517 3 667 3,717 152 16 4 21 2 5,099	
LiabilitiesDeposits by banks4912162Customer deposits1,1381,44726936726-2,923Debt securities-997-971,094Amounts due to related parties22830940025962Other liabilities-3232Current taxation-55Total1,4152,802670158726-5,078Derivative financial instruments – (inflow)6601(97)-(698)Derivative financial instruments – outflow-852617618105-851Derivative financial instruments – liabilities-852617178-153	<b>30 June 2009 (Unaudited)</b> <i>Assets</i> Cash and demand balances with central banks Advances to banks Debt and equity securities Advances to customers Amounts due from related parties Other assets Deferred taxation Intangible assets Fixed assets <i>Total</i> Derivative financial instruments – inflow	517 3 	578 568 124 16 - - - 1,286	39 323 7 - 1 370	50 771 - 1 - 822	816 - - 1 - - - - - - - - - - - - - - - -	- - - - - - - - - - - - 4 - - - - - - -	- - - 4 14 20	517 3 667 3,717 152 16 4 21 2 5,099 856	
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	<b>30 June 2009 (Unaudited)</b> <i>Assets</i> Cash and demand balances with central banks Advances to banks Debt and equity securities Advances to customers Amounts due from related parties Other assets Deferred taxation Intangible assets Fixed assets <i>Total</i> Derivative financial instruments – inflow Derivative financial instruments – (outflow)	517 3 	578 568 124 16 - - - - - - - - - - - - - - - - - -	39 323 7 - 1 370 24	50 771 - - 1 - - 822 24 -	816 - - 1 - - - - - - - - - - - - - - - -	- - - - - - - - - - 4 - - - - - - - - -	- - - 4 14 20 -	517 3 667 3,717 152 16 4 21 2 5,099 856 (698)	
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	<b>30 June 2009 (Unaudited)</b> <i>Assets</i> Cash and demand balances with central banks Advances to banks Debt and equity securities Advances to customers Amounts due from related parties Other assets Deferred taxation Intangible assets Fixed assets <i>Total</i> Derivative financial instruments – inflow Derivative financial instruments – (outflow)	517 3 	578 568 124 16 - - - - - - - - - - - - - - - - - -	39 323 7 - 1 370 24	50 771 - - 1 - - 822 24 -	816 - - 1 - - - - - - - - - - - - - - - -	- - - - - - - - - - 4 - - - - - - - - -	- - - 4 14 20 -	517 3 667 3,717 152 16 4 21 2 5,099 856 (698)	
Customer deposits $1,138$ $1,447$ $269$ $36$ $7$ $26$ $ 2,923$ Debt securities $ 997$ $ 97$ $  1,094$ Amounts due to related parties $228$ $309$ $400$ $25$ $   962$ Other liabilities $ 32$ $    322$ Current taxation $ 5$ $    32$ Derivative financial instruments – (inflow) $     5$ Derivative financial instruments – outflow $      5$ Derivative financial instruments – liabilities $        -$ Derivative financial instruments – liabilities $ 85$ $26$ $17$ $618$ $105$ $ 851$ Derivative financial instruments – liabilities $ 85$ $26$ $17$ $17$ $8$ $ 153$	<b>30 June 2009 (Unaudited)</b> <i>Assets</i> Cash and demand balances with central banks Advances to banks Debt and equity securities Advances to customers Amounts due from related parties Other assets Deferred taxation Intangible assets Fixed assets <i>Total</i> Derivative financial instruments – inflow Derivative financial instruments – (outflow) Derivative financial instruments - assets	517 3 	578 568 124 16 - - - - - - - - - - - - - - - - - -	39 323 7 - 1 370 24	50 771 - - 1 - - 822 24 -	816 - - 1 - - - - - - - - - - - - - - - -	- - - - - - - - - - 4 - - - - - - - - -	- - - 4 14 20 -	517 3 667 3,717 152 16 4 21 2 5,099 856 (698)	
Debt securities-997-971,094Amounts due to related parties228 $309$ $400$ 25962Other liabilities- $32$ 32Current taxation-555Total-555Derivative financial instruments – (inflow)601)(97)-(698)Derivative financial instruments – outflow-852617618105-851Derivative financial instruments – liabilities-852617178-153	<b>30 June 2009 (Unaudited)</b> Assets Cash and demand balances with central banks Advances to banks Debt and equity securities Advances to customers Amounts due from related parties Other assets Deferred taxation Intangible assets Fixed assets <i>Total</i> Derivative financial instruments – inflow Derivative financial instruments – (outflow) Derivative financial instruments - assets <i>Liabilities</i>	517 3 	578 568 124 16 - - 1,286 90 - 90	39 323 7 - 1 370 24 - 24	50 771 - - - - - - - - - - - - - - - - - -	816 - - 1 - - - - - - - - - - - - - - - -	- - - - - - - - - - 4 - - - - - - - - -	- - - 4 14 20 -	517 3 667 3,717 152 16 4 21 2 5,099 856 (698) 158	
Amounts due to related parties $228$ $309$ $400$ $25$ $   962$ Other liabilities $ 32$ $    32$ Current taxation $ 5$ $    5$ Total $1,415$ $2,802$ $670$ $158$ $7$ $26$ $ 5,078$ Derivative financial instruments – (inflow) $     6601$ $(97)$ $ (698)$ Derivative financial instruments – outflow $ 85$ $26$ $17$ $618$ $105$ $ 851$ Derivative financial instruments – liabilities $ 85$ $26$ $17$ $17$ $8$ $ 153$	<b>30 June 2009 (Unaudited)</b> Assets Cash and demand balances with central banks Advances to banks Debt and equity securities Advances to customers Amounts due from related parties Other assets Deferred taxation Intangible assets Fixed assets <i>Total</i> Derivative financial instruments – inflow Derivative financial instruments – (outflow) Derivative financial instruments - assets <i>Liabilities</i> Deposits by banks	517 3 - 146 21 - - - - - - - - - - - - - - - - - -	578 568 124 16 - - - - - - - - - - - - - - - - - -		50 771 - - 1 - - - - - - - - - - - - - - -	816 - - 1 - - - - - - - - - - - - - - - -	- - - - - - - - - - - 4 - - - 4 - - - -	- - - 4 14 20 -	517 3 667 3,717 152 16 4 21 2 5,099 856 (698) 158 62	
Other liabilities- $32$ $32$ Current taxation- $5$ $5$ Total1,4152,802 $670$ 1587 $26$ - $5,078$ Derivative financial instruments – (inflow)(601)(97)-(698)Derivative financial instruments – outflow- $85$ $26$ $17$ $618$ $105$ - $851$ Derivative financial instruments – liabilities- $85$ $26$ $17$ $17$ $8$ - $153$	<b>30 June 2009 (Unaudited)</b> Assets Cash and demand balances with central banks Advances to banks Debt and equity securities Advances to customers Amounts due from related parties Other assets Deferred taxation Intangible assets Fixed assets <i>Total</i> Derivative financial instruments – inflow Derivative financial instruments – (outflow) Derivative financial instruments - assets <i>Liabilities</i> Deposits by banks Customer deposits	517 3 - 146 21 - - - - - - - - - - - - - - - - - -	- 578 568 124 16 - - - 1,286 90 - - 90 - - - - - - - - - - - - - - -		50 771 - - 1 - - - - - - - - - - - - - - -	816 - - 1 - - - - - - - - - - - - - - - -	- - - - - - - - - - - 4 - - - 4 - - - -	- - - 4 14 20 - - -	517 3 667 3,717 152 16 4 21 2 5,099 856 (698) 158 62 2,923	
Current taxation-55Total $1,415$ $2,802$ $670$ $158$ 7 $26$ - $5,078$ Derivative financial instruments – (inflow)(601)(97)-(698)Derivative financial instruments – outflow- $85$ $26$ $17$ $618$ $105$ - $851$ Derivative financial instruments – liabilities- $85$ $26$ $17$ $17$ $8$ - $153$	30 June 2009 (Unaudited) Assets Cash and demand balances with central banks Advances to banks Debt and equity securities Advances to customers Amounts due from related parties Other assets Deferred taxation Intangible assets Fixed assets Total Derivative financial instruments – inflow Derivative financial instruments – (outflow) Derivative financial instruments - assets Liabilities Deposits by banks Customer deposits Debt securities	517 3 	- 578 568 124 16 - 1,286 90 - 90 - 12 1,447 997	$\frac{1}{39}$ $323$ $7$ $ 1$ $ 370$ $24$ $ 24$ $ 24$ $ 24$ $  1$ $269$ $-$	50 771 - - 1 - - 1 - - - 1 - - - - - - - -	816 - - 1 - - - - - - - - - - - - - - - -	- - - - - - - - - - - 4 - - - 4 - - - -	- - - 4 14 20 - - -	517 3 667 3,717 152 16 4 21 2 5,099 856 (698) 158 62 2,923 1,094	
Total1,4152,802 $670$ $158$ 7 $26$ - $5,078$ Derivative financial instruments – (inflow)(601)(97)-(698)Derivative financial instruments – outflow- $85$ $26$ $17$ $618$ $105$ - $851$ Derivative financial instruments – liabilities- $85$ $26$ $17$ $17$ $8$ - $153$	30 June 2009 (Unaudited) Assets Cash and demand balances with central banks Advances to banks Debt and equity securities Advances to customers Amounts due from related parties Other assets Deferred taxation Intangible assets Fixed assets Total Derivative financial instruments – inflow Derivative financial instruments – (outflow) Derivative financial instruments - assets Liabilities Deposits by banks Customer deposits Debt securities Amounts due to related parties	517 3 	- 578 568 124 16 - 1,286 90 - 90 - 12 1,447 997 309	$\frac{1}{39}$ $323$ $7$ $ 1$ $ 370$ $24$ $ 24$ $ 24$ $ 24$ $  1$ $269$ $-$	50 771 - - 1 - - - - - - - - - - - - - - -	- - - - - - - - - - - - - - - - - - -	- - - - - - - - - - - 4 - - - 4 - - - -	- - - 4 14 20 - - - - - - - -	517 3 667 3,717 152 16 4 21 2 5,099 856 (698) 158 62 2,923 1,094 962	
Derivative financial instruments - (inflow)(601)(97)-(698)Derivative financial instruments - outflow- $85$ $26$ $17$ $618$ $105$ - $851$ Derivative financial instruments - liabilities- $85$ $26$ $17$ $17$ $8$ - $153$	30 June 2009 (Unaudited) Assets Cash and demand balances with central banks Advances to banks Debt and equity securities Advances to customers Amounts due from related parties Other assets Deferred taxation Intangible assets Fixed assets Total Derivative financial instruments – inflow Derivative financial instruments – (outflow) Derivative financial instruments - assets Liabilities Deposits by banks Customer deposits Debt securities Amounts due to related parties Other liabilities	517 3 - 146 21 - - - - - - - - - - - - - - - - - -	- 578 568 124 16 - 1,286 90 - 90 - 12 1,447 997 309 32	- - - - - - - - - - - - - -	50 771 - - - - - - - - - - - - - - - - - -	- - - 816 - - 1 - - - - - - - - - - - - - - - -	- - - - - - - - - - - 4 - - - 4 - - - -	- - - 4 14 20 - - - - - - - - - - - - - - - - - -	517 3 667 3,717 152 16 4 21 2 5,099 856 (698) 158 62 2,923 1,094 962 32	
Derivative financial instruments – outflow-852617618105-851Derivative financial instruments – liabilities-852617178-153	<ul> <li>30 June 2009 (Unaudited) Assets</li> <li>Cash and demand balances with central banks Advances to banks</li> <li>Debt and equity securities</li> <li>Advances to customers</li> <li>Amounts due from related parties</li> <li>Other assets</li> <li>Deferred taxation</li> <li>Intangible assets</li> <li>Fixed assets</li> <li>Total</li> <li>Derivative financial instruments – inflow</li> <li>Derivative financial instruments – (outflow)</li> <li>Derivative financial instruments - assets</li> <li>Liabilities</li> <li>Deposits by banks</li> <li>Customer deposits</li> <li>Debt securities</li> <li>Amounts due to related parties</li> <li>Other liabilities</li> <li>Current taxation</li> </ul>	517 3 - 146 21 - - - - - - - - - - - - - - - - - -	- 578 568 124 16 - 1,286 90 - 90 - 12 1,447 997 309 32 5	$ \begin{array}{c}                                     $	50 771 - - 1 - - - 1 - - - - 1 - - - - - -	816 - - 1 - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - 4 - - - - - -	- - - - 4 14 20 - - - - - - - - - - - - - - - - - -	517 3 667 3,717 152 16 4 21 2 5,099 856 (698) 158 62 2,923 1,094 962 32 5	
Derivative financial instruments – liabilities – 85 26 17 17 8 – 153	30 June 2009 (Unaudited) Assets Cash and demand balances with central banks Advances to banks Debt and equity securities Advances to customers Amounts due from related parties Other assets Deferred taxation Intangible assets Fixed assets Total Derivative financial instruments – inflow Derivative financial instruments – (outflow) Derivative financial instruments - assets Liabilities Deposits by banks Customer deposits Debt securities Amounts due to related parties Other liabilities Current taxation Total	517 3 - 146 21 - - - - - - - - - - - - - - - - - -	- 578 568 124 16 - 1,286 90 - 12 1,447 997 309 32 5 2,802	- - - - - - - - - - - - - - - - - - -	50 771 - 1 - 822 24 - 24 - - - - - - - - - - - - - - -	816 - - 1 - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - - - - - - -	- - - 4 14 20 - - - - - - - - - - - - - - - - - -	517 3 667 3,717 152 16 4 21 2 5,099 856 (698) 158 62 2,923 1,094 962 32 5 5,078	
	30 June 2009 (Unaudited) Assets Cash and demand balances with central banks Advances to banks Debt and equity securities Advances to customers Amounts due from related parties Other assets Deferred taxation Intangible assets Fixed assets Total Derivative financial instruments – inflow Derivative financial instruments – (outflow) Derivative financial instruments - assets Liabilities Deposits by banks Customer deposits Debt securities Amounts due to related parties Other liabilities Current taxation Total Derivative financial instruments – (inflow)	517 3 - 146 21 - - - - - - - - - - - - - - - - - -	- 578 568 124 16 - 1,286 90 - 1,286 90 - 90 - 12 1,447 997 309 32 5 2,802 -		50 771 - - 1 - - - - - - - - - - - - - - -	- - - - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - - - - - - -	- - - - 4 14 20 - - - - - - - - - - - - - - - - - -	517 3 667 3,717 152 16 4 21 2 5,099 856 (698) 158 62 2,923 1,094 962 32 5 5,078 (698)	
Net assets (728) (1,511) (302) 671 805 1,071 20 26	<ul> <li>30 June 2009 (Unaudited) Assets</li> <li>Cash and demand balances with central banks Advances to banks</li> <li>Debt and equity securities</li> <li>Advances to customers</li> <li>Amounts due from related parties</li> <li>Other assets</li> <li>Deferred taxation</li> <li>Intangible assets</li> <li>Fixed assets</li> <li>Total</li> <li>Derivative financial instruments – inflow</li> <li>Derivative financial instruments – (outflow)</li> <li>Derivative financial instruments - assets</li> <li>Liabilities</li> <li>Deposits by banks</li> <li>Customer deposits</li> <li>Debt securities</li> <li>Amounts due to related parties</li> <li>Other liabilities</li> <li>Current taxation</li> <li>Total</li> <li>Derivative financial instruments – (inflow)</li> <li>Derivative financial instruments – (inflow)</li> </ul>	517 3 - 146 21 - - - - - - - - - - - - - - - - - -	- 578 568 124 16 - 1,286 90 - 90 - 90 - 12 1,447 997 309 32 5 2,802 - 85	$ \begin{array}{c}                                     $	50 771 - - 1 - - - - 1 - - - - - - - - - -	- - - - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - - - - - - -	- - - 4 14 20 - - - - - - - - - - - - - - - - - -	517 3 667 3,717 152 16 4 21 2 5,099 856 (698) 158 62 2,923 1,094 962 32 5 5,078 (698) 851	
	<ul> <li>30 June 2009 (Unaudited) Assets</li> <li>Cash and demand balances with central banks Advances to banks</li> <li>Debt and equity securities</li> <li>Advances to customers</li> <li>Amounts due from related parties</li> <li>Other assets</li> <li>Deferred taxation</li> <li>Intangible assets</li> <li>Fixed assets</li> <li>Total</li> <li>Derivative financial instruments – inflow</li> <li>Derivative financial instruments – (outflow)</li> <li>Derivative financial instruments - assets</li> <li>Liabilities</li> <li>Deposits by banks</li> <li>Customer deposits</li> <li>Debt securities</li> <li>Amounts due to related parties</li> <li>Other liabilities</li> <li>Current taxation</li> <li>Total</li> <li>Derivative financial instruments – (inflow)</li> <li>Derivative financial instruments – (inflow)</li> </ul>	517 3 - 146 21 - - - - - - - - - - - - - - - - - -	- 578 568 124 16 - 1,286 90 - 90 - 90 - 12 1,447 997 309 32 5 2,802 - 85	$ \begin{array}{c}                                     $	50 771 - - 1 - - - - 1 - - - - - - - - - -	- - - - - - - - - - - - - - - - - - -	- - - - - - - - - - - - - - - - - - -	- - - 4 14 20 - - - - - - - - - - - - - - - - - -	517 3 667 3,717 152 16 4 21 2 5,099 856 (698) 158 62 2,923 1,094 962 32 5 5,078 (698) 851	

### 24. Liquidity risk – Maturity Schedule (continued)

Dollars in Millions	On Demand	0-6 mth	6-12 mth	1-2 yrs	2-4 yrs	Over 4 yrs	No specific maturity	Total
31 December 2009 (Audited)								
Assets								
Cash and demand balances with central banks	546	-	-	-	-	-	-	546
Advances to banks	2	-	-	-	-	-	-	2
Debt and equity securities	-	489	50	-	-	-	-	539
Advances to customers	123	553	708	430	560	933	-	3,307
Amounts due from related parties	14	155	-	-	-	-	-	169
Other assets	-	16	-	-	-	-	-	16
Deferred taxation	-	-	-	-	-	-	4	4
Intangible assets	-	-	-	1	2	3	14	20
Fixed assets	-	-	-	-	-	-	2	2
Total	685	1,213	758	431	562	936	20	4,605
Derivative financial instruments – inflow	-	54	38	18	707	2	-	819
Derivative financial instruments – (outflow)	-	-	-	-	(654)	-	-	(654)
Derivative financial instruments - assets	-	54	38	18	53	2	-	165
Liabilities								
Deposits by banks	52	10	-	-	-	-	-	62
Customer deposits	1,198	1,504	87	32	3	27	-	2,851
Debt securities	-	681	97	-	-	-	-	778
Amounts due to related parties	251	266	325	-	-	-	-	842
Other liabilities	1	34	-	-	-	-	-	335
Current taxation	-	9	-	-	-	-	-	9
Total	1,502	2,504	509	32	3	27	-	4,577
Derivative financial instruments – (inflow)	-	-	-	-	(654)	-	-	(654)
Derivative financial instruments – outflow	-	57	33	20	709	2	-	821
Derivative financial instruments - liabilities	-	57	33	20	55	2	-	167
Net assets	(817)	(1,294)	254	397	557	909	20	26

### 25. Interest Rate Risk – Repricing Schedule

The table below analyses the Branch's assets and liabilities into relevant maturity groupings based on the earlier of residual contractual maturity or interest repricing date.

							Total	Non	
	0-6	6-12	1-2	2-4	4-6	6+	interest	interest	
Dollars in Millions	mth	mth	yrs	yrs	yrs	yrs	bearing	bearing	Total
30 June 2010 (Unaudited)									
Assets									
Cash and demand balances with									
central banks	694	-	-	-	-	-	694	1	695
Advances to banks	1	-	-	-	-	-	1	-	1
Debt and equity securities	539	-	-	-	-	-	539	-	539
Derivative financial instruments	-	-	-	-	-	-	-	162	162
Advances to customers	3,004	73	91	64	1	-	3,233	-	3,233
Amounts due from related parties Other assets	359	-	-	-	-	-	359	1 18	360
Deferred taxation	-	-	-	-	-	-	-	18	18 5
Intangible assets	-	-	-			-	-	20	20
Fixed assets		-	-	-	-	_		20	20
Total assets	4,597	73	91	64	1	-	4,826	209	5,035
<u> </u>	-,						-90-0	- • •	-,
Liabilities									
Deposits by banks	171	-	-	-	-	-	171	-	171
Derivative financial instruments	-	-	-	-	-	-	-	169	169
Customer deposits	2,462	190	28	5	6	21	2,712	26	2,738
Debt securities	771	-	-	-	-	-	771	-	771
Amounts due to related parties	424	501	-	-	-	-	925	201	1,126
Other liabilities	-	-	-	-	-	-	-	31	31
Current taxation	-	-	- 28	-	-	-	-	2	<u>2</u>
Total liabilities	3,828	691	28	5	6	21	4,579	429	5,008
Net balance of derivative									
	(18)	-	48	(30)	-	-	-	-	-
financial instruments	(18)	-	48	(30)	-	-	-	-	-
	(18)	-	48	(30)	-	-	-	-	
financial instruments	(18)	-	48	(30)	-	_	-	-	<u> </u>
financial instruments	(18)	-	48	(30)	-	-	-	-	<u> </u>
financial instruments	( <b>18</b> ) 515	<u> </u>	- 48	(30)	-	-	- 515	- 2	
financial instruments			<u>-</u> -	( <b>30</b> ) - -		-	- 515 3	2	- 517 3
financial instruments	515		-	-	-	- - - -			
financial instruments	515 3 579	39	- - 49 -		-	- - - -	3 667	-	3 667 158
financial instruments 30 June 2009 (Unaudited) Assets Cash and demand balances with central banks Advances to banks Debt and equity securities Derivative financial instruments Advances to customers	515 3 579 3,452	39 - 86	- - 49		-	-	3 667 3,717	158	3 667 158 3,717
financial instruments 30 June 2009 (Unaudited) Assets Cash and demand balances with central banks Advances to banks Debt and equity securities Derivative financial instruments Advances to customers Amounts due from related parties	515 3 579	39	- - 49 -		-	-	3 667	- 158 - 1	3 667 158 3,717 152
financial instruments <b>30 June 2009 (Unaudited)</b> <i>Assets</i> Cash and demand balances with central banks Advances to banks Debt and equity securities Derivative financial instruments Advances to customers Amounts due from related parties Other assets	515 3 579 3,452	39 - 86	- - 49 -		- - 3	-	3 667 3,717	- 158 - 1 16	3 667 158 3,717 152 16
financial instruments <b>30 June 2009 (Unaudited)</b> <i>Assets</i> Cash and demand balances with central banks Advances to banks Debt and equity securities Derivative financial instruments Advances to customers Amounts due from related parties Other assets Deferred taxation	515 3 579 3,452	39 - 86	- - 49 -		- - 3	-	3 667 3,717 151	- 158 - 1 16 4	3 667 158 3,717 152 16 4
financial instruments <b>30 June 2009 (Unaudited)</b> <i>Assets</i> Cash and demand balances with central banks Advances to banks Debt and equity securities Derivative financial instruments Advances to customers Amounts due from related parties Other assets Deferred taxation Intangible assets	515 3 579 3,452	39 - 86 6 - -	- 49 - 101 - - -				3 667 3,717 151	158 1 16 4 21	3 667 158 3,717 152 16 4 21
financial instruments <b>30 June 2009 (Unaudited)</b> <i>Assets</i> Cash and demand balances with central banks Advances to banks Debt and equity securities Derivative financial instruments Advances to customers Amounts due from related parties Other assets Deferred taxation Intangible assets Fixed assets	515 3 579 3,452 145	39 - 86 6 - -	- 49 - 101 - - - -		3		3 667 3,717 151	- 158 - 1 16 4 21 2	3 667 158 3,717 152 16 4 21 2
financial instruments <b>30 June 2009 (Unaudited)</b> <i>Assets</i> Cash and demand balances with central banks Advances to banks Debt and equity securities Derivative financial instruments Advances to customers Amounts due from related parties Other assets Deferred taxation Intangible assets	515 3 579 3,452	39 - 86 6 - -	- 49 - 101 - - -				3 667 3,717 151	158 1 16 4 21	3 667 158 3,717 152 16 4 21
financial instruments <b>30 June 2009 (Unaudited)</b> <i>Assets</i> Cash and demand balances with central banks Advances to banks Debt and equity securities Derivative financial instruments Advances to customers Amounts due from related parties Other assets Deferred taxation Intangible assets Fixed assets	515 3 579 3,452 145	39 - 86 6 - -	- 49 - 101 - - - -		3		3 667 3,717 151	- 158 - 1 16 4 21 2	3 667 158 3,717 152 16 4 21 2
financial instruments 30 June 2009 (Unaudited) Assets Cash and demand balances with central banks Advances to banks Debt and equity securities Derivative financial instruments Advances to customers Amounts due from related parties Other assets Deferred taxation Intangible assets Fixed assets Total assets Liabilities Deposits by banks	515 3 579 3,452 145	39 - 86 6 - -	- 49 - 101 - - - -		3		3 667 3,717 151	- 158 - 1 16 4 21 2	3 667 158 3,717 152 16 4 21 2
financial instruments 30 June 2009 (Unaudited) Assets Cash and demand balances with central banks Advances to banks Debt and equity securities Derivative financial instruments Advances to customers Amounts due from related parties Other assets Deferred taxation Intangible assets Fixed assets <i>Total assets</i> Liabilities Deposits by banks Derivative financial instruments	515 3 579 3,452 145 - - - 4,694 61	39 - 86 6 - - - 131	- 49 - 101 - - - - 150				3 667 3,717 151 - - 5,053 62	- 158 - 1 16 4 21 2 204 - 153	$ \begin{array}{r} 3\\ 667\\ 158\\ 3,717\\ 152\\ 16\\ 4\\ 21\\ 2\\ 5,257\\ 62\\ 153\\ \end{array} $
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### 25. Interest Rate Risk – Repricing Schedule (continued)

	0-6	6-12	1-2	2-4	4-6	6+	Total interest	Non interest	
Dollars in Millions	mth	mth	yrs	yrs	yrs	yrs	bearing	bearing	Total
31 December 2009 (Audited)									
Assets									
Cash and demand balances with									
central banks	546	-	-	-	-	-	546	-	546
Advances to banks	2	-	-	-	-	-	2	-	2
Debt and equity securities	489	50	-	-	-	-	539	-	539
Derivative financial instruments	-	-	-	-	-	-	-	165	165
Advances to customers	3,066	69	95	74	3	-	3,307	-	3,307
Amounts due from related parties	168	-	-	-	-	-	188	1	169
Other assets	-	-	-	-	-	-	-	16	16
Deferred taxation	-	-	-	-	-	-	-	4	4
Intangible assets	-	-	-	-	-	-	-	20	20
Fixed assets	-	-	-	-	-	-	-	2	2
Total assets	4,271	119	95	74	3	-	4,562	208	4,770
Liabilities									
Deposits by banks	62	-	-	-	-	-	62	-	62
Derivative financial instruments	-	-	-	-	-	-	-	167	167
Customer deposits	2,679	88	32	3	4	21	2,827	24	2,851
Debt securities	779	-	-	-	-	-	779	-	779
Amounts due to related parties	312	325	-	-	-	-	637	205	842
Other liabilities	-	-	-	-	-	-	-	35	35
Current taxation	-	-	-	-	-	-	-	8	8
Total liabilities	3,832	413	32	3	4	21	4,305	439	4,744
Net balance of derivative									
financial instruments	149	-	(44)	(105)	-	-	-	-	-

### 26. Foreign Currency Risk Exposure

The net open position in each foreign currency, detailed in the table below, represents the on-balance sheet assets and liabilities in that foreign currency aggregated with the net expected future cash flows from off-balance sheet purchases and sales from foreign exchange transactions in that foreign currency. The amounts are stated in New Zealand dollar equivalents translated using the spot exchange rates as at the end of the reported period.

Dollars in Millions	Unaudited 30.06.10	Unaudited 30.06.09	Audited 31.12.09
Receivable / (payable) AUD GBP USD Other	(0.0) 0.2 (0.2) - - 0.0	0.0 (0.0) (0.1) 0.1 0.0	(0.0) 0.0 (0.2) 0.2 0.0

### 27. Market Risk Exposures

Aggregate market risk exposures are derived in accordance with the Capital Adequacy Framework (Standardised Approach) (BS2A) as stated in clauses 3, 4 and 5 of the Fifth Schedule to the Registered Bank Disclosure Statement (Full & Half Year - Overseas Incorporated Registered Banks) Order 2008.

	Implied risk	Notional	% of HBAP's
Dollars in Millions	weighted	capital	equity
Exposure at 30 June 2010			
Interest rate risk	24.9	2.0	0.00%
Currency risk	-	-	-
Equity risk	-	-	<u> </u>
Peak exposure period 1 April 2010 to 30 June 2010			
Interest rate risk	57.9	4.6	0.01%
Currency risk	1.9	0.2	-
Equity risk	-	-	-
Exposure at 30 June 2009			
Interest rate risk	4.9	0.4	0.00%
Currency risk	-	-	-
Equity risk	-	-	
Peak exposure period 1 April 2009 to 30 June 2009			
Interest rate risk	57.6	4.6	0.01%
Currency risk	2.9	0.2	-
Equity risk	-	-	
Exposure at 31 December 2009			
Interest rate risk	34.6	2.8	0.01%
Currency risk	-	-	-
Equity risk	-	-	
Peak exposure period 1 October 2009 to 31 December 2009			
Interest rate risk	61.8	4.9	0.01%
Currency risk	2.3	0.2	-
Equity risk	-	-	

The peak exposure and period end exposures has been calculated based on the Overseas Bank's group equity as at 30 June 2010, 30 June 2009 and 31 December 2009 respectively.

### 28. Share options

The Branch participated in the following share compensation plans operated by the HSBC Group for the acquisition of HSBC Holdings plc shares. The options were granted at nil consideration. No options have been granted to substantial shareholders, suppliers of goods and services, or in excess of the individual limit of each share plan. In April 2009, HSBC Holdings plc raised £12.5 billion (US\$17.8 billion), net of expenses, by the way of a fully underwritten rights issue, offering its shareholders 5 new ordinary shares for every 12 ordinary shares at a price of 254 pence per new ordinary share. The Remuneration Committee agreed to make adjustments to all unexercised share options and share awards under HSBC's various share plans and share schemes as a consequence of the rights issue.

### a. HSBC Holdings Executive Share Option Scheme HSBC Holdings ordinary shares of US\$0.50

The HSBC Holdings Executive Share Option Scheme is a long-term incentive scheme available to certain HSBC employees with grants made each year in 1999 and 2000. The Scheme expired on 16 May 2000. No options have been granted under the Scheme following the adoption of the HSBC Holdings Group Share Option Plan since that date. Options were granted at market value and are normally exercisable between the third and tenth anniversaries of the date of the grant, subject to vesting conditions. The final exercisable date was 3 April 2010.

		udited 06.10	Unaudited 30.06.09		Audited 31.12.09	
	Weighted average exercise price	Number of options	Weighted average exercise price	Number of options	Weighted average exercise price	Number of options
Share options at beginning of the period Share options granted during the period Share options forfeited during the period	£6.50	5,106	£7.46	4,950	£7.46	4,950
Share options exercised during the period Share options expired during the period	£6.50 £6.50	(3,040) (2,066)		-	£6.50	(574)
Adjustment for rights issue Share options outstanding at the end of the period			£6.50 £6.50	730 5,680	£6.50 £6.50	730 5,106
Share options exercisable at the end of the period			£6.50	5,680	£6.50	5,106

The weighted average share price on the dates on which options were exercised was  $\pounds 8.62$  for the first half of 2010 (June2009: nil, December 2009:  $\pounds 7.35$ ).

### 28. Share options (continued)

### b. HSBC Holdings Group Share Option Plan HSBC Holdings ordinary shares of US\$0.50

The HSBC Holdings Group Share Option Scheme is a long-term incentive scheme available to certain HSBC employees with grants usually made each year between 2001 and 2004. The Scheme expired on 26 May 2005. No options have been granted under the Plan since that date. Options were granted at market value and are normally exercisable between the third and tenth anniversaries of the date of the grant, subject to vesting conditions. The exercisable date may be advanced in certain circumstances e.g. retirement. The final exercisable dates are from April 2011 to April 2014.

		udited 06.10		audited .06.09		dited 12.09
	Weighted average exercise price	Number of options	Weighted average exercise price	Number of options	Weighted average exercise price	Number of options
Share options at beginning of the period Share options granted during the period	£7.11	103,504	£8.16	90,200	£8.16	90,200
Share options forfeited during the period Share options exercised during the period Share options expired during the period	£7.26	(6,312)	£7.11	- - -	67 11	- - -
Adjustment for rights issue Share options outstanding at the end of the period	£7.10	97,192	£7.11	13,304 103,504	£7.11 £7.11	13,304 103,504
Share options exercisable at the end of the period	£7.10	97,192	£7.11	103,504	£7.11	103,504

There were no options exercised during the first half of 2010.

The options outstanding at 30 June 2010 have an exercise price in the range of  $\pounds 6.02$  to  $\pounds 7.60$  (June 2009:  $\pounds 6.02$  to  $\pounds 7.60$ ; December 2009:  $\pounds 6.02$  to  $\pounds 7.60$ ) and a weighted average remaining contractual life of 33 months (June 2009: 45 months; December 2009: 39 months).

### 28. Share options (continued)

### c. HSBC Holdings Savings-Related Share Option Plan (International) HSBC Holdings ordinary shares of US\$0.50

The HSBC Holdings Savings-Related Share Option Plan invites eligible employees to enter into savings contracts to save with the option to use the savings to acquire shares. Options have a vesting period of either 1, 3 or 5 years. The options are exercisable within 3 months following the first anniversary of the commencement of a 1 year savings contract or within 6 months following either the third or the fifth anniversary of the commencement of the 3 year or 5 year savings contract depending on conditions set at the date of grant. There is generally one grant each year (in April or May). The first grant was in 1999.

The exercise price is at a 20% (2009: 20%) discount to the market value at the date of grant.

		udited 06.10		udited 06.09		dited 12.09
	Weighted average exercise price	Number of options	Weighted average exercise price	Number of options	Weighted average exercise price	Number of options
Share options at beginning of the period	£3.66	160,801	£7.01	69,058	£7.01	69,058
Share options granted during the period	£5.46	25,952	£3.31	145,468	£3.31	145,468
Share options forfeited during the period		-		-		-
Share options exercised during the period	£6.69	(472)	£5.41	(2,718)	£5.68	(5,416)
Share options expired during the period	£6.69	(13)	£6.36	(5,039)	£6.30	(5,940)
Share options cancelled during the period	£4.72	(2,358)	£6.14	(35,541)	£5.99	(46,482)
Share options transferred in during						
the period	£3.31	2,174		-		-
Share options transferred out during						
the period	£3.92	(2,438)		-	£4.45	(3,588)
Adjustment for rights issue		-	£6.16	7,701	£6.16	7,701
Share options outstanding at the end of						
the period	£3.89	183,646	£3.84	178,929	£3.66	160,801
-					1	
Show ontions avanisable at the and of						
Share options exercisable at the end of the period		-		-	£6.69	797
r r					20.09	

The weighted average share price on the dates on which options were exercised was  $\pounds 6.62$  for the first half of 2010 (June 2009:  $\pounds 4.95$ ; December 2009:  $\pounds 6.76$ ).

The weighted average fair value of share options granted was £1.53 (June 2009: £1.41; December 2009: £1.41).

The options outstanding at 30 June 2010 have an exercise price in the range of  $\pounds 3.31$  to  $\pounds 6.69$  (June 2009:  $\pounds 3.31$  to  $\pounds 6.69$ ; December 2009:  $\pounds 3.31$  to  $\pounds 6.69$ ) and a weighted average remaining contractual life of 32 months (June 2009: 30 months; December 2009: 36 months).

### 28. Share options (continued)

### d. HSBC Achievement Share Award Scheme

Achievement shares were launched in 2005 and were utilised to promote widespread interest in HSBC shares amongst employees and are awarded to eligible employees after taking into account of the employee's performance in the prior year. High-performing and/or high-potential senior and middle managers are normally eligible to receive achievement shares as part of the annual pay review process. Shares are awarded without corporate performance conditions and are released to employees after three years provided the employees have remained employed by the group for this period.

Additional awards are made during the 3-year vesting period. At the end of three years, the original award together with the additional share awards will be released.

	<b>Unaudited</b> <b>30.06.10</b> <i>Number of</i> <i>shares</i>	Unaudited 30.06.09 Number of shares	Audited 31.12.09 Number of shares
Shares at beginning of the period	11,497	10,534	10,534
Shares granted during the period	-	-	-
Share options forfeited during the period	-	-	-
Share options released during the period	(4,712)	(515)	(515)
Adjustment for rights issue	-	1,478	1,478
Shares outstanding at the end of the period	6,785	11,497	11,497

There were no options granted during 2010.

### e. HSBC Restricted Share Award Scheme

Awards of Restricted Shares may be made to other senior executives. These awards are typically made to certain employees as part of the Group's bonus deferral policy. Awards of Restricted Shares define the number of shares to which the employee will become entitled, generally between one and three years from the date of the award, and normally subject to the individual remaining in employment.

22,148 share awards were made to four employees during first half of 2010 on 1 March 2010. The monetary value of these awards was £151 thousand, where the market value per share was £6.82. As at 30 June 2010, the restricted share awards held including the additional shares arising from scrip dividends for 2010 awards was 22,563.

### 28. Share options (continued)

### **Calculation of fair values**

The fair value of services received in return for share options granted are measured by referring to the fair value of share options granted.

Fair values of share options/awards, measured at the date of grant of the option/award, are calculated using a binomial lattice methodology that is based on the underlying assumptions of the Black-Scholes model. When modelling options/awards with vesting dependent on HSBC's Total Shareholder Return over a period, the performance targets are incorporated into the model using Monte Carlo simulation. Non-market conditions, such as HSBC meeting earnings per share targets, are not incorporated into the calculation of fair value at grant date but are reflected in the amount of compensation expense accrued over the vesting period.

The expected life of options depends on the behaviour of option holders, which is incorporated into the option model consistent with historic observable data. Prior to 2004, share options were valued using a simpler methodology also based on the Black-Scholes model.

The fair values calculated are inherently subjective and uncertain due to the assumptions made and the limitations of the model used. The significant weighted average assumptions used to estimate the fair value of the options granted are as follows:

2010	Savings related Share option					
	1 year	3 year	5 year			
Risk-free interest rate (%)	0.7	2.1	2.4			
Expected life (years)	1	3	5			
Expected volatility (%)	50	35	30			

The risk-free interest rate was determined from the UK gilts zero-coupon yield curve. Expected volatility is estimated by considering historic average HSBC share price volatility and implied volatility for traded options over HSBC shares of similar maturity to those of the employee options. In addition, the expected US dollars denominated dividend growth was determined to be 4.5 per cent per annum in line with consensus analyst forecasts.

2009	Savings related Share option					
	1 year	3 year	5 year			
Risk-free interest rate (%)	0.7	2.1	2.4			
Expected life (years)	1	3	5			
Expected volatility (%)	50	35	30			

The risk-free interest rate was determined from the UK gilts zero-coupon yield curve. Expected volatility is estimated by considering historic average HSBC share price volatility and implied volatility for traded options over HSBC shares of similar maturity to those of the employee options. In addition, the expected US dollars denominated dividend growth was determined to be 4.5 per cent per annum in line with consensus analyst forecasts.

The fair value of the shares awarded under the HSBC achievement share award scheme is the market value of the shares at the date of award.

		Unaudited	Unaudited	Audited
		30.06.10	30.06.09	31.12.09
Doll	ars in Thousands			
29.	Lease commitments			
	Future rentals in respect of operating leases are:			
	Within one year	2,952	2,767	3,025
	Between one year and two years	2,485	1,761	1,046
	Between two years and five years	6,531	538	1,441
	More than five years	3,969	-	817
		15,937	5,066	6,329
30.	Capital commitments			
	Contracted expenditure	726		
	This contracted expenditure is related to computers and least	sehold improvements.		
31.	Total Liabilities Net of Amounts			
51.	Due to Related Parties	3,842,600	4.234.983	3,865,120

### 32. Custodial services, funds management and other fiduciary activities

### **Custodial services**

The financial statements of the Branch include income in respect of custodial services provided to customers by the Branch's nominee company, HSBC Nominees (New Zealand) Limited. As at 30 June 2010, securities held by the nominee company on behalf of the Branch's customers were excluded from the nominee company and the Branch's Statement of Financial Position. The value of securities held by the nominee company at 30 June 2010 was NZD29,664 million (June 2009: NZD21,091 million; December 2009: NZD23,103 million).

HSBC Nominees (New Zealand) Limited is subject to the standard risks incurred by custodial operations. HSBC Holdings plc holds Banker's Blanket Bond insurance that provides cover for it, and its subsidiary companies in respect of loss of cash and other assets (incurred accidentally or by reason of fraud). Such Banker's Blanket Bond insurance is maintained with limits of cover which vary from time to time but which are considered prudent and in accordance with international levels and insurance market capacity. In addition, securities custody operations are specifically covered by a wrap-around Papers of Value Cover.

### **Funds management**

The aggregate value of funds managed by the Banking group at balance date was:

Dollars in Thousands	Unaudited 30.06.10	Unaudited 30.06.09	Audited 31.12.09
Discretionary funds	<u>65,108</u>	<u>24,942</u>	<u>64,873</u>
Totals funds under management	65,108	24,942	64,873

Discretionary funds are represented by the HSBC Cash Fund, HSBC Term Funds and HSBC Global Unit Trusts.

The Banking Group has established governance and legal structures to ensure that difficulties arising from fund management activities would not impact adversely on the banking group. The governance and legal structures are detailed within the Statement of Accounting Policies.

### 33. Marketing and distribution of insurance products

The Branch markets and distributes both life and general insurance products. The life and general insurance products are underwritten by external third party insurance companies. Disclosure statements are made in all marketing material that the products are underwritten by those companies and the Branch does not guarantee the obligations of, or any products issued by, those companies.

### 34. Insurance and non-financial activities

The Overseas Bank does not conduct any insurance business or non-financial activities in New Zealand outside the Banking Group. The Banking Group does not conduct any insurance business.

### 35. Capital Adequacy Ratios

HBAP is subject to the capital requirements as specified by the Hong Kong Monetary Authority (HKMA). From 1 January 2009, the group migrated to the advanced internal ratings-based approach (IRBA) to calculate its credit risk for the majority of its non-securitisation exposures. The group continued to use the internal ratings-based (securitisation) approach to determine credit risk for its securitisation exposures. It also used the standardised (operational risk) approach and standardised (market risk) approach to calculate its operational risk and market risk respectively. An internal models approach was adopted for calculating general market risk, while separate model is used for calculating the market risk relating to equity options. From 30 March 2009, the group adopted an internal models approach to calculate its market risk in respect of specific risk for the interest rate risk category. There are no changes in the approaches used in 2010.

The capital requirements of HKMA are at least equal to those specified under the Basel framework and are not publicly available. HBAP meets, and exceeds, the minimum capital ratio requirements as specified by the HKMA as at 30 June 2010, 31 December 2009 and 30 June 2009.

HBAP reported the following capital adequacy ratios:

	Unaudited 30.06.10	Unaudited 30.06.09	Unaudited 31.12.09
Basel II IRBA Approach			
Core capital ratio	11.7%	11.9%	12.2%
Capital adequacy ratio	14.7%	15.9%	16.1%

The ratios given for HBAP are for the consolidated HBAP Group, including HBAP and its subsidiary and associated companies. The capital ratios for unconsolidated HBAP are not publicly available.

## **Directors' Statement**

Each Director believes, after due enquiry by them, that:

- The Disclosure Statement contains all the information that is required by the Registered Bank Disclosure Statement (Full & Half Year Overseas Incorporated Registered Banks) Order 2008;
- The Disclosure Statement is not false or misleading;

as at the date on which the Disclosure Statement is signed; and

each Director believes, after due enquiry by them, that:

- the Registered Bank had systems in place to monitor and control adequately the Banking Group's material risks, including credit risk, concentration of credit risk, interest rate risk, currency risk, equity risk, liquidity risk and other business risks, and that those systems were being properly applied; and
- the Registered Bank has complied with the Conditions of Registration imposed on it pursuant to Section 74 of the Reserve Bank of New Zealand Act 1989;

over the six months ended 30 June 2010.

For and on behalf of the Directors of The Hongkong and Shanghai Banking Corporation Limited (as listed on pages 4 to 6) by their attorney, David Griffiths, and also in his capacity as Chief Executive Officer:

David James Howard Griffiths Chief Executive Officer New Zealand Branch

29 September 2010

It is confirmed that the said powers of attorney appointing David J H Griffiths are still in force and have not been revoked.



# **Independent review report**

## To the Directors of The Hongkong and Shanghai Banking Corporation Limited New Zealand Branch

We have reviewed the interim financial statements and supplementary information for the six months ended 30 June 2010 on pages 11 to 71. The interim financial statements and supplementary information provide information about the past financial performance of The Hongkong and Shanghai Banking Corporation Limited New Zealand Branch (the 'Registered Bank and Banking Group') and its financial position as at 30 June 2010. The supplementary information is disclosed in accordance with Schedules 3 to 8 of the Registered Bank Disclosure Statement (Full and Half Year – Overseas Incorporated Registered Banks) Order 2008, as amended (the 'Order'). This information is stated in accordance with the accounting policies set out on pages 16 to 28.

### **Directors' responsibilities**

The Directors are responsible for the preparation of interim financial statements which give a true and fair view of the financial position of the Registered Bank and Banking Group as at 30 June 2010 and the results of their operations and cash flows for the six months ended on that date.

They are also responsible for the preparation of supplementary information, in accordance with Schedules 3 to 8 of the Order, which:

- in relation to supplementary information that is required to be disclosed under Schedules 4 and 6 to 8 and Clauses 19 and 20 of Schedule 3 of the Order fairly states the matters to which it relates in accordance with those schedules; and
- in relation to credit and market risk exposures and capital adequacy that is required to be disclosed under Schedule 5 is in all material respects prepared in accordance with Capital Adequacy Framework (Basel I Approach) (BS2) and Capital Adequacy Framework (Standardised Approach) (BS2A) and disclosed in accordance with Schedule 5.

### Auditor's responsibilities

It is our responsibility to express an independent opinion on the interim financial statements and supplementary information presented by the Directors and report our opinion to you in accordance with Clause 19(2) and Schedule 1, Clause 3 of the Order.

### **Basis of opinion**

Our review has been conducted in accordance with New Zealand Review Engagement Standards issued by the New Zealand Institute of Chartered Accountants. A review is limited primarily to enquiries of Registered Bank and Banking Group personnel and analytical review procedures applied to financial data, and thus provides less assurance than an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.



Our firm has also provided taxation and general accounting services to the Registered Bank and Banking Group. Partners and employees of our firm may also deal with the Registered Bank and Banking Group on normal terms within the ordinary course of trading activities of the Registered Bank and Banking Group. There are, however, certain restrictions on dealings which the partners and employees of our firm can have with the Registered Bank and Banking Group. These matters have not impaired our independence as auditor of the Registered Bank and Banking Group. The firm has no other relationships with, or interest in, the Registered Bank and Banking Group.

### **Review opinion**

Based on our review nothing has come to our attention that would cause us to believe that:

- the interim financial statements on pages 11 to 71 do not present a true and fair view of the financial position of the Registered Bank and Banking Group as at 30 June 2010 and the results of their operations and cash flows for the six months ended on that date in accordance with New Zealand generally accepted accounting practice;
- the supplementary information that is required to be disclosed under Schedules 4 and 6 to 8 and Clauses 19 and 20 of Schedule 3 of the Order does not fairly state the matters to which it relates in accordance with those schedules; and
- the supplementary information relating to credit and market risk exposures and capital adequacy that is required to be disclosed under Schedule 5 is not in all material respects prepared in accordance with Capital Adequacy Framework (Basel I Approach) (BS2) and Capital Adequacy Framework (Standardised Approach) (BS2A) and disclosed in accordance with Schedule 5.

Our review was completed on 29 September 2010 and our statement is made as at that date.

